A Research Review from the Samuel Curtis Johnson Graduate School of Management at Cornell University
Dear Colleagues, Graduates, and Friends of Johnson at Cornell University,

I am delighted to present the latest volume of Johnson Scholar, a listing of scholarly research produced by the faculty of the Samuel Curtis Johnson Graduate School of Management at Cornell University. This volume covers the period July 1, 2014, to June 30, 2015, along with more recently published items, for which citation information was available. It includes published and forth-coming articles in peer-reviewed journals, book chapters, and scholarly books, with 105 articles, 23 book chapters, and 4 new scholarly books by 46 faculty members. Journals that are considered by Bloomberg Businessweek and the Financial Times in their annual rankings of the best business schools are identified by an asterisk. Johnson is ranked #3 for intellectual capital in the 2014 Bloomberg Businessweek ranking.

I am very proud to be part of this productive community and wish everyone continued success in building our intellectual capital.

Sincerely,

Vrinda Kadiyali

Associate Dean for Academic Affairs

Please note online access to published and forthcoming articles may be restricted by licensing agreements. Most can be viewed through your library’s publications database system.

Please send changes and updates to Sarah Miller (snm8@cornell.edu) or Vrinda Kadiyali (kadiyali@cornell.edu).

*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.

Robert J. Bloomfield, *Rethinking Managerial Reporting*, Journal of Management Accounting Research, Accepted.

Robert J. Bloomfield, *Does Coordinated Presentation Help Credit Analysts Identify Firm Characteristics?*, Contemporary Accounting Research, 32, 2, July (3rd Quarter/Summer) 2015. With Hodge, Frank; Hopkins, Patrick; Rennekamp, Kristina M.*


Mark W. Nelson, *Discussion of 'The Effect of Alternative Accounting Measurement Bases on Investors' Assessments of Managers' Stewardship'* , Accounting, Organizations and Society, Accepted. With Emett, Scott A.*


Kristina M. Rennekamp, *The Effects of Forecast Type and Performance-Based Incentives on the Quality of Management Forecasts*, Accounting, Organizations and Society, Accepted. With Chen, X.; Zhou, Hailan.*


Kristina M. Rennekamp, *Does Concrete Language in Disclosures Increase Willingness to Invest?*, Review of Accounting Studies, 20, 2, June 2015. With Elliott, W. Brooke; White, Brian J.*

*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*


**ECONOMICS**


**FINANCE**


Robert A. Jarrow, *Simulating and Validating a Multi-factor HJM Model with Negative Interest Rates*, Journal of Risk Management in Financial Institutions, Accepted. With van Deventer, Don.


Robert A. Jarrow, Liquidity Risk and the Term Structure of Interest Rates, Mathematics and Financial Economics, 9, 1, January (1st Quarter/Winter) 2015. With Roch, Alexandre F.


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*
Fall 2015
Volume 5


Hyunseob Kim, Recent Advances in Research on Hedge Fund Activism: Value Creation and Identification, Annual Review of Financial Economics, Accepted. With Brav, Alon; Jiang, Wei.


Roni Michaely, Do Dividend Taxes Affect Corporate Investment?, Journal of Public Economics, Accepted. With Alstadsaeter, Annette; Jacob, Martin.


Roni Michaely, Corporate Governance and the Timing of Earnings Announcements, Review of Finance, 18, 6, October (4th Quarter/Autumn) 2014. With Rubin, Amir; Vedrashko, Alexander.


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.
James R. Detert
Professor of Management and Operations

Professor Detert’s research focuses on three topics: the antecedents, processes, and outcomes of improvement-oriented voice from subordinates to authorities in work organizations; leadership processes, behaviors, and outcomes; and ethical decision making and behavior, particularly the sociocognitive processes and mechanisms of moral disengagement.


**MANAGEMENT**


**MANAGEMENT AND ORGANIZATIONS**


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*
Sunita Sah
John and Norma Bolen Sesquicentennial Fellow, Assistant Professor of Management and Organizations

Professor Sunita Sah’s research focus is on institutional corruption, ethical decision-making, bias, transparency, improving decisions, influence and advice—in particular how professionals who give advice alter their behavior as a result of conflicts of interest and disclosure policies.


Sunita Sah, *Blinding as a Solution to Non-Conscious Racial Bias in Prosecutorial Decision Making*, Behavioral Science and Policy, Accepted. With Robertston, C.; Baradaran, S.


Sunita Sah, *Investigations Before Examinations: “This Is How We Practice Medicine Here”*, JAMA Internal Medicine, 175, 3, March 2015.


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.


**MARKETING**


Soo Kim, *Perils of Compensatory Consumption: Within-Domain Compensation Undermines Subsequent Self-Regulation*, Journal of Consumer Research, 41, 5, February 2015. With Lisjak, Monika; Bonezzi, Andrea; Rucker, Derek D.*


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.

Vithala R. Rao, *Early Adoption of Modern Grocery Retail in an Emerging Market: Evidence from India*, Marketing Science, Accepted. With Narayan, Vishal; Sudhir, K.*


**OPERATIONS, TECHNOLOGY & INFORMATION MANAGEMENT**


Vishal Gaur, *Stockout-Based Substitution and Inventory Planning in Textbook Retailing*, Manufacturing & Service Operations Management, Accepted. With Lee, JoonKyum; Muthulingam, Suresh.

Vishal Gaur, *Systematic Risk in Supply Chain Sales*, Management Science, Accepted. With Osadchiy, Nikolay; Seshadri, Sridhar.*


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*
Fall 2015
Volume 5


Shawn Mankad, *Two Stage Plans for Estimating the Value of a Threshold Function*, Technometrics, Accepted. With Tang, Runlong; Banerjee, Moulinath; Michailidis, George.


Lawrence W. Robinson, *Improving Instructional Simulation with Structural Debriefing*, Simulation & Gaming, Accepted. With Pavlov, Oleg V.; Saeed, Khalid.


William Schmidt, *Identifying Risks and Mitigating Disruptions in the Automotive Supply Chain*, Interfaces, Accepted. With Simchi-Levi, David; Wei, Yehua; Zhang, Peter.


*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*
Published and Accepted Book Chapters


Li Chen, 2015, *Analytics for Operational Visibility in the Retail Store: The Cases of Censored Demand and Inventory Record Inaccuracy*, in “Retail Supply Chain Management: Quantitative Models and Empirical Studies”, eds., Narendar Agrawal and Stephen A. Smith, with Mersereau, Adam J.

Ya-Ru Chen, Forthcoming, *The World is NOT Flat: Power and Status Dynamics across Cultures*, in “Research in Organizational Behavior”, eds., B. Staw and A. Brief, with Blader, S.; Ridgeway, C.


Glen W.S. Dowell, 2014, *Do Corporate Global Environmental Standards Create or Destroy Market Value?*, in “Corporate Sustainability, Vol. 4: Consequences”, eds., Thomas P. Lyon, Daniel Diermeier, and Glen W.S. Dowell, with Hart, Stuart; Yeung, Bernard.

*Denotes journals weighed in the business school rankings by Bloomberg Businessweek and the Financial Times.*


Andrew Karolyi
Alumni Professor in Asset Management, Professor of Finance

Professor Karolyi is an internationally-known scholar in the area of investment management, with a specialization in the study of international financial markets. He is the author of *Cracking the Emerging Markets Enigma*, which evaluates 57 countries on the risk of investing there. He was named one of the most influential scientific minds by Thomson Reuters.


Published and Accepted Scholarly Books


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