

Career Management Center Trip Report
Submitted by Karin Ash

Visit to Deloitte on October 16, 2008

Allison Palmer, MBA Recruiting, Cornell Campus

Purpose and Summary of Visit

To meet Allison and build the relationship with the firm.

Allison replaced Angela Marchesi who was promoted to firmwide MBA recruiting. Allison has responsibility for the Columbia, NYU and Cornell campuses. Deloitte hires for strategy, operations and human capital for their NY, Bay area, Minnesota, Detroit, Houston, Philadelphia and Boston offices. Students can select 3 cities and rank order them. They receive their offer for one of the 3 cities. A few weeks later students are flown to the office to meet the staff. They are given a month to make their decision. Hiring for '09 and '10 will be flat in comparison to last year.

Students interested in SGE are hired company-wide but the energy practice is in Houston. Allison mentioned how helpful Susan and Danica are in scheduling their interviews.