

Career Management Center Trip Report
Submitted by Karin Ash

Visit to PricewaterhouseCoopers on October 16, 2008

Kari Worthington, Campus Recruiting

Purpose and Summary of Visit

To meet Kari who is fairly new to her role at PWC and to learn about PWC recruiting in the current job market.

Cornell is one of 6 core schools including, Carnegie-Mellon, Michigan, Duke, Kellogg and Berkeley. PWC has a national recruiting model organized by regions with a structured referral process to their many locations. Students are interviewed for their second round in their preferred work location.

PWC targets Cornell for their risk practice which is NY based. Operations is centered in Chicago and technology is located on the west coast. The firm plans to hire 70 MBAs nationally this year compared to 35 last year. The ideal candidate has at least 3-5 years of work experience, comes from a blue chip firm with an engineering or finance background. Candidates should show a progression of success. PWC uses the resume book to target resumes and have invitation only events.