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CONTACT INFORMATION	339 Sage Hall The Samuel Curtis Johnson Graduate School of Management Cornell University Ithaca, NY 14853 <i>E-mail:</i> <a href="mailto:adavis@cornell.edu">adavis@cornell.edu</a>	<i>Updated June 9, 2017</i>
ACADEMIC APPOINTMENTS	Assistant Professor of Operations, Technology, and Information Management The Samuel Curtis Johnson Graduate School of Management Cornell University, Ithaca, NY 14853 USA	2011
EDUCATION	PhD Business Administration: Supply Chain and Information Systems Smeal College of Business The Pennsylvania State University, University Park, PA USA	2011
	MBA Supply Chain Management Smeal College of Business The Pennsylvania State University, University Park, PA USA	2006
	BA Economics Colgate University, Hamilton, NY USA	2003
PUBLICATIONS	<p>Davis, Andrew M. and Stephen G. Leider, “Contracts and Capacity Investment in Supply Chains.” Forthcoming in <i>Manufacturing &amp; Service Operations Management</i>.</p> <p>Davis, Andrew M. and Kyle Hyndman, “An Experimental Investigation Of Managing Quality Through Monetary and Relational Incentives.” <i>Management Science</i>, 2017, ePub ahead of print May 11.</p> <p>Davis, Andrew M., “An Experimental Investigation of Pull Contracts in Supply Chains,” <i>Production &amp; Operations Management</i>, 2015, 24(2), 325-340.</p> <p>Davis, Andrew M., Elena Katok, and Natalia Santamaría, “Push, Pull, or Both? A Behavioral Study of How the Allocation of Inventory Risk Affects Channel Efficiency,” <i>Management Science</i>, 2014, 60(11), 2666-2683.</p> <p>Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, “Should Sellers Use Auctions? A Laboratory Comparison of Auctions and Sequential Mechanisms,” <i>Management Science</i>, 2014, 60(4), 990-1008.</p> <p>Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, “Do Auctioneers Pick Optimal Reserve Prices?” <i>Management Science</i>, 2011, 57(1), 177-192.</p> <p>Katok, Elena, Douglas Thomas, and Andrew Davis, “Inventory Service Level Agreements as Coordination Mechanisms: The Effect of Review Periods,” <i>Manufacturing &amp; Service Operations Management</i>, 2008, 10(4), 609-624.</p>	
WORKING PAPERS	<p>Davis, Andrew M. and Kyle Hyndman, “Multidimensional Bargaining and Inventory Risk in Supply Chains: An Experimental Study.” Minor revision at <i>Management Science</i>.</p> <p>Chen, Li, Andrew M. Davis, and Dayoung Kim, “Predicting Order Variability in Inventory Decisions: A Model of Forecast Anchoring.” Reject and resubmit at <i>Manufacturing &amp; Service Operations Management</i>.</p>	

	Davis, Andrew M., Vishal Gaur, and Dayoung Kim, “The Effect of Social Influence on Demand in Quality Competition.”	
HANDBOOK CHAPTERS	Andrew M. Davis, “Individual Decision Making” forthcoming chapter in the <i>The Handbook for Behavioral Operations Management</i> edited by Karen Donohue, Elena Katok, and Stephen Leider.	
PROFESSIONAL ACCOLADES	Meritorious Service Award, <i>Management Science</i>	2016
	Best Reviewer Award, <i>Production &amp; Operations Management</i>	2016
	Teaching Honor Roll, Cornell University	2016
	The World’s Best 40 Under 40 Business School Professors, Poets and Quants	2015
	Meritorious Service Award, <i>Management Science</i>	2015
	First Runner-Up: Best Behavioral Operations Working Paper, INFORMS	2014
	Clifford H. Whitcomb Faculty Fellowship, Cornell University	2013
	Best Reviewer Award, POM Behavioral Operations Section	2012
	Suk Y. Cha ’84 MBA Sesquicentennial Faculty Fellow, Cornell University	2011-2016
SERVICE	President: INFORMS Behavioral Operations Management Section (2016-present).	
	PhD Coordinator: Operations, Technology, and Information Management, Cornell University (2014-present).	
	Editorial Board: <i>Production &amp; Operations Management</i> (2012-present).	
	Conference Committee Member: Behavioral Operations Conference (2016-2017).	
	President-Elect: INFORMS Behavioral Operations Management Section (2014-2016).	
	Conference Chair: Behavioral Operations Conference, Cornell University (2015).	
	Conference Co-Chair: Supply Chain Management MSOM SIG Conference (2014).	
	Conference Track Chair: Behavioral Operations Management Track, Annual INFORMS Conference (2013).	
	Officer: INFORMS Behavioral Operations Management Section (2012-2014), POM College of Behavior in Operations Management (2011-2013).	
	Judge Panel: POM Supply Chain College Student Paper Competition (2012-2017), Behavioral Operations Best Working Paper Award (2013, 2015-2016).	
	Session Chair: INFORMS Conference (2012-2017), Production & Operations Management Conference (2011, 2013).	
	Referee: <i>Management Science</i> , <i>Manufacturing &amp; Service Operations Management (MSOM)</i> , <i>Operations Research</i> , <i>Production &amp; Operations Management (POM)</i> , <i>Naval Research Logistics</i> , <i>Journal of Operations Management (JOM)</i> , <i>Journal of Economic Behavior &amp; Organization</i> , <i>Economic Inquiry</i> .	

DOCTORAL COMMITTEES	Dayoung Kim	Expected graduation 2017
	Matthew Walsman, Rutgers Business School	Graduation 2016
INVITED SEMINARS	Northwestern University, Evanston, IL	Spring 2017
	Boston College, Chestnut Hill, MA	Fall 2015
	Penn State University, State College, PA	Spring 2015
	Union College, Schenectady, NY	Spring 2015
	University of Minnesota, Minneapolis, MN	Fall 2014
	SUNY Buffalo School of Management, Buffalo, NY	Spring 2013
CONFERENCE PRESENTATIONS	INFORMS Annual Conference	2008, 2010, 2012-2013, 2015-2017
	POM Annual Conference:	2011, 2013
	Behavioral Operations Annual Conference	2010, 2012-2013, 2016
TEACHING	Samuel Curtis Johnson Graduate School of Management, Cornell University	
	• Managing Operations: NCC 5080 Two-Year MBA Program	Spring 2015-2017
	• Managing Operations: NCCB 5080 Executive MBA Program	Spring 2013-2014
	• Managing Operations: NCC 5080 Accelerated MBA Program	Summer 2012-2014
	• Managing Operations: NCC 5080 Two-Year MBA Program	Spring 2012
PROFESSIONAL EXPERIENCE	Senior Operations Analyst	2006-2007
	C&S Wholesale Grocers, Keene, NH	
	• Completed various operational analyses while reporting directly to the Senior Vice President of Transportation of a \$19 billion-revenue distributor.	
	• Developed an extensive process for accurately tracking transportation costs by customer at any one of 27 distribution center locations.	
	Economic Development Program Specialist	2003-2004
	Camoin Associates, Saratoga Springs, NY	
	• Created the first Empire Zone Development Policy in the State of New York. • Developed economic and fiscal impact studies to determine viability of business ventures in various markets.	