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CONTACT INFORMATION      339 Sage Hall      *Updated July 9, 2018*  
Samuel Curtis Johnson Graduate School of Management  
Cornell SC Johnson College of Business  
Cornell University  
Ithaca, NY 14853  
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ACADEMIC APPOINTMENTS      Assistant Professor of Operations, Technology, & Information Mgmt.      2011-Present  
Suk Y. Cha '84 MBA Sesquicentennial Faculty Fellow      2011-2016  
Samuel Curtis Johnson Graduate School of Management  
Cornell University, Ithaca, NY 14853 USA

EDUCATION      PhD Business Administration: Supply Chain and Information Systems      2011  
Smeal College of Business  
The Pennsylvania State University, University Park, PA USA  
  
MBA Supply Chain Management      2006  
Smeal College of Business  
The Pennsylvania State University, University Park, PA USA  
  
BA Economics      2003  
Colgate University, Hamilton, NY USA

PUBLICATIONS      Davis, Andrew M. and Kyle Hyndman, "Multidimensional Bargaining and Inventory Risk in Supply Chains: An Experimental Study," *Management Science*, 2018, Articles in Advance May 7.  
  
Davis, Andrew M. and Stephen G. Leider, "Contracts and Capacity Investment in Supply Chains," *Manufacturing & Service Operations Management*, 2018, 20(3), 403-421.  
  
Davis, Andrew M. and Kyle Hyndman, "An Experimental Investigation of Managing Quality Through Monetary and Relational Incentives," *Management Science*, 2018, 64(5), 2345-2365.  
  
Davis, Andrew M., "An Experimental Investigation of Pull Contracts in Supply Chains," *Production & Operations Management*, 2015, 24(2), 325-340.  
  
Davis, Andrew M., Elena Katok, and Natalia Santamaría, "Push, Pull, or Both? A Behavioral Study of How the Allocation of Inventory Risk Affects Channel Efficiency," *Management Science*, 2014, 60(11), 2666-2683.  
  
Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, "Should Sellers Use Auctions? A Laboratory Comparison of Auctions and Sequential Mechanisms," *Management Science*, 2014, 60(4), 990-1008.  
  
Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, "Do Auctioneers Pick Optimal Reserve Prices?" *Management Science*, 2011, 57(1), 177-192.  
  
Katok, Elena, Douglas Thomas, and Andrew Davis, "Inventory Service Level Agreements as Coordination Mechanisms: The Effect of Review Periods," *Manufacturing & Service Operations Management*, 2008, 10(4), 609-624.

HANDBOOK CHAPTERS	Davis, Andrew M. “Biases in Individual Decision Making” forthcoming chapter in <i>The Handbook of Behavioral Operations Management</i> edited by Karen Donohue, Elena Katok, and Stephen Leider, John Wiley and Sons Inc, New York, NY.
WORKING PAPERS	<p>Davis, Andrew M. and Kyle Hyndman, “Private Information and Endogenous Matching in Supply Chains: Theory and Experiments.” Revising for resubmission at <i>Management Science</i> (reject and resubmit).</p> <p>Davis, Andrew M., Vishal Gaur, and Dayoung Kim, “The Effect of Social Information on Demand in Quality Competition.” Revising for resubmission at <i>Management Science</i> (reject and resubmit).</p> <p>Chen, Li, Andrew M. Davis, and Dayoung Kim, “Predicting Order Variability in Inventory Decisions: A Model of Forecast Anchoring.” Revising for resubmission at <i>Manufacturing &amp; Service Operations Management</i> (reject and resubmit).</p> <p>Davis, Andrew M., Bin Hu, Kyle Hyndman, and Anyan Qi, ‘Procurement For Assembly Supply Chains Under Asymmetric Information: Theory And Evidence.’</p> <p>Cui, Yao and Andrew M. Davis, “Tax-Induced Inequalities in the Sharing Economy: Evidence from Airbnb.”</p>
PROFESSIONAL ACCOLADES	<p>Wickham Skinner Early Career Research Award, Third Place (Honorable Mention), Production and Operations Management Society 2018</p> <p>Meritorious Service Award, Management Science 2017</p> <p>Best Reviewer Award, Production and Operations Management Society 2016</p> <p>Meritorious Service Award, Management Science 2016</p> <p>Teaching Honor Roll, Cornell University 2016</p> <p>The World’s Best 40 Under 40 Business School Professors, Poets and Quants 2015</p> <p>Meritorious Service Award, Management Science 2015</p> <p>Best Behavioral Operations Working Paper, Second Place, INFORMS 2014</p> <p>Clifford H. Whitcomb Faculty Fellow, Cornell University 2013</p> <p>Best Reviewer Award, POM Behavioral Operations Section 2012</p>
SERVICE	<p>President: INFORMS Behavioral Operations Management Section 2016-present</p> <p>PhD Coordinator: OTIM area, Cornell University 2014-present</p> <p>Editorial Board: Production and Operations Management 2012-present</p> <p>Conference Committee Member: Behavioral Operations Conference 2016-2017</p> <p>President-Elect: INFORMS Behavioral Operations Management Section 2014-2016</p> <p>Conference Chair: Behavioral Operations Conference 2015</p> <p>Conference Co-Chair: Supply Chain Management MSOM SIG Conference 2014</p> <p>Conference Track Chair: Behavioral Operations Track, INFORMS Conference 2013</p> <p>Officer:</p> <p style="padding-left: 20px;">INFORMS Behavioral Operations Management Section 2012-2014</p> <p style="padding-left: 20px;">POM College of Behavior in Operations Management 2011-2013</p>

Judge Panel:  
 POM BOM Junior Scholar Paper Competition 2018  
 POM Supply Chain College Student Paper Competition 2012-2018  
 MSOM Student Paper Competition 2017  
 Behavioral Operations Best Working Paper Award 2013, 2015-2016

Session Chair:  
 INFORMS Conference 2012-2018  
 Production & Operations Management Conference 2011, 2013

Referee: *Management Science, Manufacturing & Service Operations Management, Operations Research, Production and Operations Management, Naval Research Logistics, Journal of Operations Management, Journal of Economic Behavior & Organization, Economic Inquiry.*

DOCTORAL COMMITTEES Dayoung Kim, California State University, Fullerton Graduation 2017  
 Matthew Walsman, Rutgers Business School Graduation 2016

INVITED RESEARCH SEMINARS Stanford University, CA, (scheduled) Fall 2018  
 Duke University, Durham, NC Spring 2018  
 Georgia Institute of Technology, Atlanta, GA Fall 2017  
 Harvard Business School, Cambridge, MA Fall 2017  
 University of Michigan, Ann Arbor, MI Fall 2017  
 MIT, Cambridge, MA Fall 2017  
 University of North Carolina, Chapel Hill, NC Fall 2017  
 Syracuse University, Syracuse, NY Fall 2017  
 Northwestern University, Evanston, IL Spring 2017  
 Cornell University, Ithaca, NY Fall 2016  
 Boston College, Chestnut Hill, MA Fall 2015  
 Pennsylvania State University, State College, PA Spring 2015  
 Union College, Schenectady, NY Spring 2015  
 State University of NY Buffalo, Buffalo, NY Spring 2013

GUEST LECTURES University of Michigan, Ann Arbor, MI Fall 2017

CONFERENCE PRESENTATIONS Behavioral Operations Annual Conference 2010, 2012-2013, 2016, 2018  
 MSOM Annual Conference 2018  
 INFORMS Annual Conference 2008, 2010, 2012-2013, 2015-2016  
 MSOM Supply Chain SIG 2014  
 POM Annual Conference 2011, 2013

TEACHING

Samuel Curtis Johnson Graduate School of Management, Cornell University

Managing Operations: NCC 5080 Two-Year MBA Program Spring 2015-2018

Managing Operations: NCCB 5080 Executive MBA Program Spring 2013-2014

Managing Operations: NCC 5080 Accelerated MBA Program Summer 2012-2014

Managing Operations: NCC 5080 Two-Year MBA Program Spring 2012

PROFESSIONAL  
EXPERIENCE

Senior Operations Analyst 2006-2007

C&S Wholesale Grocers, Keene, NH

- Completed various operational analyses while reporting directly to the Senior Vice President of Transportation of a \$30 billion-revenue distributor.
- Developed an extensive process for accurately tracking transportation costs by customer at any one of 27 distribution center locations.

Economic Development Program Specialist 2003-2004

Camoin Associates, Saratoga Springs, NY

- Created the first Empire Zone Development Policy in the State of New York.
- Developed economic and fiscal impact studies to determine viability of business ventures in various markets.