This annual report affords me the chance to reflect on the school’s accomplishments over the past year with pride and gratitude. I am struck by what we’ve been able to achieve together, and so grateful for the community that has built our legacy and continues to support our ongoing growth.

You are that community, and you are the reason for Johnson’s success.

As we all know, the people who make up Johnson are bright, driven, and accomplished, but what’s truly exceptional is their engagement and dedication. Members of the Johnson community have given so much of themselves to help realize our success, and their ongoing dedication is inspiring.

First, let’s consider some major milestones. This year, we celebrated the 20th anniversaries of the Parker Center for Investment Research, Big Red Ventures, and the Office of Diversity and Inclusion — innovations that have transformed our community over the past two decades. We welcomed back old friends to commemorate the planting of the seeds that have since grown and blossomed and that will continue to enhance and define the Johnson experience for generations of students to come.

And, just this past year, there were many, many ways in which members of the Johnson community fostered Johnson’s growth and development. Roberto Cañizares ’71 and his wife Gail established the Gail and Roberto Cañizares Director for the Emerging Markets Institute as well as a professional scholarship. Rob also serves on our Advisory Council and the Emerging Markets Institute Board. Drew Pascarella, MBA ’01, who graduated from Johnson and built a brilliant career in New York City as an investment banker, has returned to contribute his talents as the Rempe Wilson Distinguished Lecturer and now leads our residential MBA programs as associate dean. Herman J.F. Saenz III, MBA / MILR ’98, a partner at Bain; Scott D. Stewart, MBA ’83, PhD ’85, founder and leader of the Structured Investments Group at Fidelity Investments; and Irene Rosenfeld ’75, MS ’77, PhD ’80, former chair and CEO of Mondelēz International, are just a few of the many successful business leaders who shared their invaluable expertise with students within and beyond the classroom. It’s remarkable that such influential and busy people give the precious gift of their time to our school.

Another theme this past year was bringing together members of our community in new and innovative ways. A transformative gift from Demir Sabanci, MBA ’99, established The Sabanci Bridge, endowing classrooms at the Breazzano Family Center for Business Education in Ithaca and the Tata Innovation Center on the Cornell Tech campus in New York City and enabling technology and instructional support to link those classrooms. The Sabanci Bridge spans Ithaca and New York City, bringing students, faculty, and business leaders together in real time to share their experiences and insights. It’s also an important symbol of the combination of our school’s three physical locations — Sage Hall, the Breazzano Center, and the Tata Innovation Center — that serve as Johnson’s collective home.

Also in the vein of bringing people together, the Tata Innovation Center on Roosevelt Island now hosts numerous key Johnson programs: our Executive MBA / MS in Healthcare Leadership, the Executive MBA Metro NY, and, of course, the Cornell Tech MBA, as well as supporting half-semester intensives and weekend courses that bring our Ithaca-based students to study at the Cornell Tech campus. These significant developments help tie together different programs and student communities, allowing students in executive MBA and residential MBA programs to work together in ways they never could before.

In addition, Dean Kevin Hallock assumed leadership of the Cornell SC Johnson College of Business this year. I was honored to be on the search committee that selected Dean Hallock, and I’m thrilled that he has already exceeded our very high expectations, serving as a wonderful partner for Johnson and our sister schools.

Dean Hallock has a background uniquely suited to this task. An eminent economist who started his career with a joint appointment in a business school, he subsequently joined Cornell’s School of Industrial & Labor Relations and served four years as its dean. Thus, while Dean Hallock understands business schools and has succeeded at Cornell as a faculty member and as a dean, he was not previously affiliated with any of the three schools that constitute the College and so brings a fresh perspective. He is a remarkable blend of insider and outsider, and I’m excited to be working with him in his new capacity.

Finally, I hope you were among the many here to enjoy the glorious time we had at Reunion 2019. Not only did we have gorgeous weather that I’m sure you remember from your student days, but it was a record turnout, with more than 500 Johnson alumni, family, and friends in attendance, including 51 alumni from the class of ’99, 71 from the class of ’94, and 72 from the class of ‘14. It was great to reminisce and reconnect and occasionally offer a pop accounting quiz to some of the former students whom I’ve had the pleasure of teaching over my 30 years at Cornell.

In the new year, I’ve traveled to Asia and Mexico and interacted with our colleagues there, enhancing our work at the Cornell Tech campus and continuing to develop programs and partners for executive education. We’re also continuing to build out lifelong learning opportunities for alumni — from career coaching and webinars to mentorship opportunities — through Cornell’s new CUeLinks.

The deanship of Johnson is a very special role, one that I feel honored and privileged to fulfill. Thank you very much for the many ways in which you support each other and support Johnson. I hope to see you at a regional club event or on campus soon.

Mark W. Nelson, PhD
Anne and Elmer Lindseth Dean

Mark W. Nelson, PhD
For fiscal year 2019, Johnson continued to pursue a path of optimizing its investments in new programs. As a result, revenue at Johnson grew 5.1 percent in fiscal year 2019, primarily driven by increased enrollment as new degree programs became more established. Launched in fiscal year 2018, the two-year Executive MBA/MS in Healthcare Leadership, taught in partnership with Weill Cornell Medicine, continued its positive growth by adding a second class in fiscal year 2019. The MPS in Management – Accounting Specialization program grew from an inaugural class of 19 students in fiscal year 2018 to 26 students in fiscal year 2019. The new MPS in Management program launched with a class of 18 students. For fiscal year 2020, we have seen enrollment at the two MPS programs grow further (45 and 35 respectively). Additionally, the Cornell-Tsinghua Finance MBA program enrolled 104 students.

Endowment value was $254.4 million as of June 30, 2019 (unaudited). Investment income of $9.8 million was available in fiscal year 2019 to support faculty, research, financial aid, and programs.

New gifts confirmed as part of the Cornell SC Johnson College of Business Endowment Challenge totaled $17.0 million for the college, of which $10.4 million was for Johnson. This will generate $917,500 in matching income annually in the next five years, further enhancing the $441,000 matching funds generated in the prior fiscal year.

Overall, new gifts and commitments to Johnson in FY19 totaled $23.7 million. Of the $19.4 million received in cash gifts this year (current cash gifts and pledge payments from 2019 and earlier years), $3.6 million went to Johnson’s annual fund, $5.8 million supported other current use priorities, and the remaining $10.8 million was added to our permanent endowment.

Johnson finished fiscal year 2019 with an operating margin deficit of $7.9 million. The deficit was the result of previously anticipated lease payments for facilities including the Breazzano Family Center for Business Education in Ithaca and the Tata Innovation Center on Roosevelt Island, higher levels of financial aid to continue to attract top students to Johnson, and additional faculty and staff. Facilities and faculty and staff are expenses we are incurring now to support future growth in revenue. We expect that over the next two to three years, Johnson will return to break even. Revenue growth will be driven by increased enrollment in the two MPS programs (Management and Accounting), Cornell-Tsinghua Finance MBA, executive MBA programs (Metro, Americas, and Executive MBA/MS in Healthcare Leadership), and our growing endowments and annual gifts.

The investment by generous donors has been instrumental in Johnson’s continued positive growth. Thank you.
## Admission Statistics for All Programs

<table>
<thead>
<tr>
<th>Program</th>
<th>Two-year MBA in Ithaca Class of 2021 (first years)</th>
<th>One-year MBA Cornell Class of 2020</th>
<th>Johnson Cornell Tech MBA Class of 2020</th>
<th>Cornell Executive MBA Metro NYC Class of 2021</th>
<th>Cornell Executive MBA Americas Class of 2021</th>
<th>Cornell Executive MBA/FMBA Americas Class of 2021</th>
<th>Cornell Executive MBA/MS in Healthcare Leadership Class of 2021</th>
<th>Cornell MPS in Management Class of 2020</th>
<th>Cornell MPS in Management–Accounting Specialization Class of 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class size</td>
<td>282</td>
<td>66</td>
<td>84</td>
<td>76</td>
<td>163</td>
<td>115</td>
<td>46</td>
<td>32</td>
<td>45</td>
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<tr>
<td>Average age</td>
<td>28</td>
<td>30</td>
<td>28</td>
<td>36</td>
<td>37</td>
<td>31</td>
<td>39</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Average years of work experience</td>
<td>5</td>
<td>5.7</td>
<td>4.7</td>
<td>12</td>
<td>12</td>
<td>7.6</td>
<td>12</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Average GMAT score</td>
<td>696</td>
<td>700</td>
<td>700</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Average GPA</td>
<td>3.41</td>
<td>3.42</td>
<td>N/A</td>
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<td>N/A</td>
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<tr>
<td>Women students</td>
<td>35%</td>
<td>22%</td>
<td>31%</td>
<td>34%</td>
<td>25%</td>
<td>44%</td>
<td>63%</td>
<td>14%</td>
<td>23%</td>
</tr>
<tr>
<td>Minority students (other)</td>
<td>37%</td>
<td>29%</td>
<td>25%</td>
<td>47%</td>
<td>46%</td>
<td>N/A</td>
<td>48%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Underrepresented minorities*</td>
<td>14%</td>
<td>7%</td>
<td>19%</td>
<td>21%</td>
<td>23%</td>
<td>N/A</td>
<td>26%</td>
<td>0</td>
<td>2</td>
</tr>
<tr>
<td>International students</td>
<td>32%</td>
<td>57%</td>
<td>44%</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>4%</td>
<td>24</td>
<td>28</td>
</tr>
<tr>
<td>U.S. Military veterans</td>
<td>7%</td>
<td>11%</td>
<td>2%</td>
<td>9%</td>
<td>15%</td>
<td>N/A</td>
<td>0%</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

* African American, Native American, and Hispanic American

## 2018–2019 ACTUAL REVENUES

- Degree program tuition and fees: **76.7%**
- Gifts: **9.1%**
- Investment income: **9.0%**
- Other: **5.2%**

Total Revenues: **$108.9 million**

## 2018–2019 ACTUAL EXPENDITURES

- Faculty: **22.4%**
- Staff and other wages: **6.4%**
- Benefits: **9.5%**
- General expense: **13.7%**
- University allocation: **15.1%**
- Shared SCJCB allocation: **17.8%**
- Financial aid: **14.6%**
- Transfers: **.5%**

Total Expenditures: **$116.8 million**
Leadership Giving

Leadership giving levels in this list reflect to cumulative giving to Johnson in fiscal year 2019 and do not reflect donors’ giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson’s annual report.

The following honor rolls reflect gifts to Johnson received from July 1, 2018 through June 30, 2019.

* Signifies members of Cornell’s 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell’s founding.

^ Deceased

# Signifies members of Cornell University Tower Club, which recognizes alumni who have made a gift in the amount of $5,000 or more, and recent alumni who have made a gift in the amount of $1,000 or more, to the university.

NOTE: Under the General Data Protection Regulation, alumni who live in the European Union and European Economic Area who have not given permission to list their names in Johnson’s honor roll are omitted.

<table>
<thead>
<tr>
<th>$100,000 or more</th>
<th>$50,000 to $99,999</th>
</tr>
</thead>
</table>
| Andrew M. Boas ’77 & Carol Boas * # | Steven M. Bunson, MBA ’84 &
|                          | Joy F. Bunson ’84 * # |
| Matthew Thomas Born, MBA ’97 * # | Randall C. Chafetz, MBA ’85 * # |
| David J. Breazzano, MBA ’80 * # | Andrew W. Horrocks, MBA ’92 &
| Janet L. Brownstone, MBA ’81 &
| Andrew W. Verhalen ’78, MEng ’81, MBA ’81 * # | Amy W. Horrocks ’88, MBA ’92 * # |
| Roberto Cañizares ’71, MBA ’74 &
| Gail Anderson Cañizares * # | Robert A. Kahn, MBA ’89 &
|                         | Celine Bundy-Kahn * # |
| Albert Fried Jr. ’52, MBA ’53 * # | Alan M. Krause ’52, MBA ’53 * # |
| Charles Lawrence Janvie ’56, MBA ’59 &
| Janet A. Jarvis ’58 * # | Christabel Shuk-Ying Lo, MBA ’92 &
|                         | Herbert Yan-Hel Yuen, MBA ’92 * # |
|                         | Andrew M. Paul ’78 & Margaret Batchelor Paul * # |
|                         | Marc L. Reiss ’77, MBA ’78 & Rosemary Reiss * # |
|                         | Henry P. Renard ’54, MBA ’55 * # |
|                         | Barry William Ridings, MBA ’76 * # |
|                         | Byron C. Roth, MBA ’87 & Susan Fitton Roth * # |
|                         | Mark L. Wilson ’79, MBA ’80 &
|                         | Denise A. Rempe ’80 * # |
|                         | Ye Zhang, MBA ’17 * # |
|                         | Alex F. Zikakis, MBA ’91 &
|                         | Lany M. Zikakis, MBA ’91 * # |
| $25,000 to $49,999 | $10,000 to $24,999 |
| Hirsches B. Abelison ’55, MBA ’56 &
| Elaine S. Abelison ’57 * # | Thomas Maurice Jones Esq., MBA ’71, JD ’75 * # |
| Antonio M. Alvarez III, MBA ’91 * # | Matthew William Leopold ’01, MBA ’06 &
| John V. Balen ’92, MBA 86 & Norma I. Balen * # | Natalie Rae Leopold ’01 * # |
| Rajeev Bhaman ’86, MBA ’88 * # | Alyshia J. Mangalji ’09 # |
| Jay R. Bloom ’77, MBA ’78 & Eileen Debra Bloom ’80 * # | Sudesh N. Marriapa ’82, MBA ’86 &
| Pierre Richard Breber, MBA ’89 * # | Eiko Hirayashiyi Marriapa * # |
| Lauren J. Briskey, MBA ’75 & Gary J. Posner * # | Susan L. Miller, MBA ’79 &
|                         | Byron E. Grote, MS ’77, PhD ’81 * # |
|                         | Cathy Nelson & Mark W. Nelson * # |
|                         | Peter Busch Orthein ’68, MBA ’69 * # |
|                         | Ray H. Potter Jr. ’87, MBA ’92 & Lotte J. Potter * # |
|                         | William J. Restrepo ’80, MBA ’85 &
|                         | Costanzia Restrepo * # |
|                         | Mason Sleeper, MBA ’87, JD ’88 * # |
|                         | Robert W. Staley ’57, MBA ’59 * # |
|                         | Warren R. Staley, MBA ’67 * # |
|                         | Scott D. Stewart, MBA ’83, PhD ’85 &
|                         | Pamela M. Stewart * # |
|                         | Robert Thomas Symington, MBA ’92 * # |
|                         | Richard Vague # |
|                         | Charles S. Wilke, MBA ’87 * # |
|                         | Mark L. Wurzel ’73, MBA ’74 & Ellen Wurzel * # |
|                         | Jim Yip, MBA ’17 * # |
|                         | Seth H. Bagshaw, MBA ’87 * # |
|                         | Harvey L. Benenson, MBA ’01 &
|                         | Sandra C. Benenson * # |
|                         | Brett Moque Blumenthal ’95, MBA ’04 &
|                         | David A. Wax, MBA ’04 * # |
|                         | Feidlimidh P. Boyle, MBA ’01 * # |
|                         | Jeb E. Brooks, MBA ’70 & Cherie Wendelken * # |
|                         | Kelly J. Brown ’88, MBA ’92 & Timothy Brown * # |
|                         | Randolph B. Brown ’84, MS ’85, MBA ’86 &
|                         | Margaret A. Hutchinson Brown, MBA ’86 * # |
|                         | Walter W. Buckley Jr. ’60, MBA ’62 # |
|                         | Robert G. Carman ’69, MBA ’70 &
|                         | Anita Grace Carman * |
|                         | Suk Y. Chai, MBA ’84 * # |
|                         | Choy-Mei Cheong, MBA ’93 &
|                         | Chuan-Poh Lim, MBA ’93 * # |
|                         | Andrew Chin ’95, MBA ’94 & Hwei-Chen Chen ’93 * # |
|                         | John Clark Jr. * # |
|                         | Robert Martin Collins, MBA ’05 &
|                         | Shannon I. Collins, MBA ’06 * # |
|                         | Christopher T. Cramer, MBA ’98 * # |
|                         | Ann E. Darby, MBA ’79 * # |
|                         | Kenneth T. Derr ’58, MBA ’60 & Donna M. Derr ’60 * # |
|                         | James E. Doucette Jr., MBA ’89 * # |
|                         | Jennifer Huret Dulski ’93, MBA ’99 &
|                         | Leonard E. Dulski, MBA ’99 * # |
|                         | James Bradley Edwards ’96, MBA ’03 * # |
|                         | Kenneth M. Eneboe, MBA ’17 * # |
|                         | John A. Fekete, MBA ’99 * # |
|                         | Katherine P. Ward Feld Esq., MBA ’82, JD ’83 &
|                         | Jeffrey Scott Feld Esq., JD ’83 * # |
|                         | Lee C. Garcia, MBA ’95 * # |
|                         | Daniel P. Garton, MBA ’84 * # |
|                         | Philip Allen Garton, MBA ’05 * # |
|                         | Susan Rehn Gatto ’80, MBA ’81 & Joseph Gatto * # |
|                         | Kunal Ghosh, MBA ’03 * # |
|                         | Richard Kendall Gordon, MBA ’74 &
|                         | Susan M. Gordon * # |
|                         | Daniel R. Hesse, MBA ’77 * # |
|                         | Terence M. Hogan, MBA ’86 * # |
|                         | Angela Hwang, MBA ’94 * # |
|                         | Maggie Chan Jones, MBA ’09 * # |
|                         | Tom F. Judson Jr., MBA ’70 * # |
|                         | Kraig Henry Kayser, MBA ’84 * # |
Steven Paul Jasa, MBA '99
Edward K. Keller, MBA '98
Stephan M. Kapsky, MBA '09
Michael Kerrane, MBA '97
William Herman Ketelhut, MBA '17 *
John Konwiser '57, MBA '58 & Anabel Konwiser *
Shane James Larkin, MBA '02 *
Marie F. Layton, MBA '89 & Wade E. Layton, MBA '89 *
Tyhler Raye Lynch, MBA '06 *
James K. MacCormac Jr., MBA '84 *
Carrie A. Manahan
Gerald P. Marcus, MBA '87 *
Nicholas O. Matt, MBA '73 *
Sylvia Melikian, MBA '76 *
Prescott C. Miller, MBA '03
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Evelyn Edwards Milliman '60 *
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Kolawole P. Ojo, MBA '15 *
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Marmeline Marie Petion-Midy '95, MBA '00 &
Mario A. R. *
Cara Dorean Petonic, MBA '13 *
Saurin Rajnikant Popat M.D., FACS MBA '10 &
Katharine E. Popat *
Saurin Rajnikant Popat, M.D., FACS MBA '10 &
Katharine E. Popat *

1,000 to $2,499

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Megan C. Baxter, MBA '17 *
Laurette Mayer Beach, MBA '70
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Eric H. Beringause, MBA '82 *
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Julia Ferguson Berntson '94, DVM '98 *
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Linda Blakney Bodenmann, MBA '80 *
Frances Bonenfant *
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Charles Joseph Bowser III, MBA '04 &
Marie Leo Bowers, MBA '04 *
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Robert P. Brands '82, MEng '83, MBA '84 *
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Timothy B. Brown, MBA '92 *
Nancy G. Brown, PhD '94 *
Natalia A. Burkhart
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Katie Butler '96, MBA '04 *
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Toni L. Campbell, MBA '98 *
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Kenneth Michael Caron, MBA '03
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H. Diane Ainslut Caso, MBA '84 *
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Gautam Chandra, MBA '94 *
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Marvin T. Chang, MBA '98 *
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Pedro Chavarria, MBA '15 *
Jay Chen *
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Luna Cui, MBA '16 & Winston Sun, MBA '16 *
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Caroline Alnutt Dailymyre *
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Joseph Lars Garber, MBA '99
Jennifer L. Garner, MBA '16 *
Seam Thomas Garner, MBA '16 *
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Patrick S. George, MBA '13 *
Laura C. Georgianna, MBA '04, MILR '04 &
Peter James Georgianna, MBA '03 *
Katherine Elaine Gerber, MBA '17 *
Elissa L. Giaimo, MBA '76 *
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Jodi Rogoff Gonzalez '91 *
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Svenurlich Kurt Grasshoff, MBA '04 *
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Abigail R. Michael-Grossman MD '90, MD '96 *
Patricia Tommy Grumley, MBA '17 *
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Ying Han, MBA '98 *
Kevin P. Hannon, MBA '89 & Christine Hannon *
Bryan Wayne Harmon, MBA '04 *
Monique J. Harper, MBA '00 *
K. Larry Hastie, MBA '66, PhD '69 *
Joe D. Henninger '96, MBA '95 &
Suzanne D. Henninger '97 *
David H. Herskovitz '72 & Joan Herskovits *
Daniel A. Hest '97, MBA '10 &
Stefanie Jaron Hest '99 *
David L. Hester, MBA '84 &
Karen Jannetti Hester, MBA '84 *
Eileen Reardon Hickey, MBA '97 &
Sean S. Hickey, MBA '96 *
Alan Thomas Hirzel '89, MS '91, MBA '97 *
Richard John Holberg Jr., '88, MBA '89 *
Susan K. Holmer, MBA '01 *
Stephanie His, MBA '14 *
Philip H.F. Hisa '92, MBA '99 &
Anita J. Lee Esq., JD '96 *
Danny Yeoudan Hsu, MBA '05 *
Alice Min Chin Huieh, MBA '06 *
Ming Huang, PhD '91 & Qin C. Zhang *
Wendell J. Huang, MBA '86 & Pei-Shin Chang *
The following honor rolls reflect gifts to the Class Campaigns received from July 1, 2018 through June 30, 2019.

* Signifies members of Cornell’s 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell’s founding.

# Signifies members of Cornell University Tower Club, which recognizes recent alumni who have made a gift in the amount of $1,000 or more to the university.

DUAL DEGREES
MBA, ONE-YEAR MBA, & RESIDENTIAL TWO-YEAR

The Class of 2019 Campaign Overview

Johnson’s Office of Alumni Affairs & Development strives to encourage, support, and collaborate with our student leaders in creating a culture of philanthropy. We extend our gratitude to our hardworking campaign agents and teams, and to all who participated.
Class of 2020 Campaign Overview

RESIDENTIAL TWO-YEAR MBA, ONE-YEAR MBA, & DUAL DEGREES

$1,000-$2,499
Susan Freeman ’13 * #

DONORS
Gozde Akgumus Latchievi
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Dayrias G. Arias
Brian M. Barron
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Prasad Batchu
Ricky Bellinger
Sabina A. Bellizzi
Brittney Blackmon
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Nicholas J. Pellegrino
Kelsie P. Roach
Liam M. Sosinsky ’17 *
Anisha Varati ’19
Alumni Class Honor Roll

Leadership giving levels in this list refer to cumulative giving to Johnson in fiscal year 2019 and do not reflect donors’ giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson’s annual report.

The following honor rolls reflect gifts to Johnson received from July 1, 2018 through June 30, 2019.

* Signifies members of Cornell’s 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell’s founding.

# Signifies members of Cornell University Tower Club, which recognizes alumni who have made a gift in the amount of $1,000 or more, to the university.

^ Deceased

CLASS OF 1948
Jay I. Vlock *

CLASS OF 1949
Michael D. Stashower *

CLASS OF 1950
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Clayton E. Raney *
S.F. Weissenborn *

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CLASS OF 1952
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Andrew I. Namn *

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Robert M. Temkin *

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Stuart Warshauer *

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William F. Waters *

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Jean F. Rowley *
Charles W. West Jr. *

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Willur L. Appel Jr. *^#
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Nick Qanceia *
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Caryl Warner Jr. *

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James O. Timms Jr.
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Charles D. Hartquist *
K. Larry Hastie *
Robert A. Heubner *
Harold H. Krier Jr.
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David L. McKinley *
Terry S. Mercer *
George T. Palmer *
Judith F. Quagliaroli
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Michael E. Stick *
John F. Ward *
Donald A. Wescott *
Eric H. Wilson *
Bernard Zucker *

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Hans C. Wurster *
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Anton Beckman *
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Frederick Bourgoin D. Matthew Breazzano * #
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Steve Chen *
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Melissa Chung
Jenna Cohen
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Kristen D. Edwards *
Femi Faoye *
Rachel J. Flynn *
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Christopher H. G. W. Fricke *
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Zacharie Liman-Tinguiri *
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Robert M. Reiser *
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Nathan D. Rooney *
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Qiong Sheng
Anzeem N. Shirur
Nikul Shanku
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Rohin K. Sood *
William C. Stokes
Sam Straw *
Megan Suarez *
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Winston Sun * #
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Doris Ung *
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James B. Wood *
Daniella Yaffe
Debra Yoo

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Jacquelyn L. Barrett *
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Megan C. Baxter *
Kyle Beagles
John A. Beasley *
Chase A. Bentley
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Aaron Bhole
Haipeng Bi
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David D. Cheng
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Vctor U. Guerra *
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Amy E. Hernandez
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Jonathan Ho *
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Narendra K. Neppalli
Francine O’Bourn
Beth O’Connell
Sean C. O’Connell
Trevor D. O’Connell
Jessica Ogonor *
Alison Ongyorapong *

Annual Report 2018-2019 | 21
The Cayuga Society honors friends and alumni who have made us aware that they have established planned gifts for Cornell or have provided for Cornell in their wills. Founded in 1993, the Cayuga Society has no minimum gift level. Membership is lifetime and complimentary. Cayuga Society members listed below are Johnson alumni who have included Cornell as a beneficiary of their gifts and have given us permission to list their names. We are also pleased to share the names of Johnson’s generous non-alumni friends who have designated Johnson as a beneficiary of planned gifts.

Please note: If you’d like your gift to benefit Johnson, please specify in your will, estate plan or appropriate beneficiary form that you would like to direct your support to the Samuel Curtis Johnson Graduate School of Management at Cornell University.

The following lists reflect information current as of June 30, 2019.

Michael R. Abend, MBA ’84 *
Richard Burnett Ahfeld ’68, MBA ’70 *
John Edward Alexander ’74, MBA ’78 & Elaine Mead Alexander ’77 *
Jillian Alexander, MBA ’96
Martin V. Alonzo Jr., MBA ’80 *
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Alan Bates, MBA ’96 * & Elizabeth Vignes Bates
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Steven L. Benjamin ’80, MBA ’82 & Sheri Revel Benjamin *
Jeffrey F. Berg ’79, MBA ’81 & Debra Paget *
Jay R. Bloom ’77, MBA ’78 & Eileen Debra Bloom *
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W. Stewart Cahn, MBA ’63 & Sandra Cahn *
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Roberto Carrazza ’71, MBA ’74 & Gail Anderson Carrazza ’75 *
Randall C. Chatfezt, MBA ’85 *
Barry H. Chalfant, MBA ’77
Roderick Gong-Wah Chu, MBA ’71 *
Emil T. Cipolla ’60, MBA ’63
Thomas J. Clark ’63, MBA ’64 & Nancy Williams Clark ’62 *
Dan Joseph Cohrs MS ’82
Charles B. Colagiuri ’92, MBA ’92 & Elizabeth L. Colagiuri ’92 *
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Greg M. Crowe ’61, MBA ’63 & Carol A. Crowe
Frank E. Cuzzi ’61, MBA ’64
Jane Cytryn ’82, MBA ’81
Catharine Deely, MBA ’81
Gordon R. Dennis ’53, MBA ’57 & Mary Dennis ’57 *
If you’d like further information about the variety of planned gifts that can provide for your retirement and your family in tax efficient ways, contact Joy Chamandy at joy.chamandy@cornell.edu or 607-254-8720 for more information.
EMERITUS MEMBERS

as of June 30, 2019

Hirschel B. Abelson ’55, MBA ’56
John Edward Alexander ’74, MBA ’76
Randy Lee Allen ’68
Thomas R. Angear, MBA ’63
Jeffrey F. Berg ’79, MEng ’80, MBA ’81
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Jay R. Bloom ’77, MBA ’78
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Joseph Cherian, PhD ’93
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Michel-Marc Delcommune, MBA ’76
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Jeffrey Mark Kabel, MBA ’97
Karen Rupert Keating ’76, MBA ’77
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Michael H. Train, MBA ’91
Dino Trevisani, MBA ’09
Shyam Venkat, MBA ’85
Mark L. Wilson ’79, MBA ’80

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Andrea Cohen, MBA ’19
Mustafa Fatakidaswala, MBA ’19
Tejaswi Jain, MBA ’19
Julie Labonte, MBA ’19
Caitlin Maguire, MBA ’19
Angus J. McKenzie, MPS ’19
Lauren Palazzola, MBA ’19
Sara Schmitt, MBA ’19
Cici Xie, MBA ’19
Honghe Zhang, MBA ’19

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Joe Alvarado, MBA ’76
Antonio M. Alvarez III, MBA ’91
Michael E. Anderson ’77
John V. Balen, ’82, MBA ’86
Brit J. Bartter, MS ’76, PhD ’77
David J. Breazzano, MBA ’80
Lauren J. Brisky, MBA ’75
Edward T. Calkins, MBA ’94
Roberto M. Cañizares ’71, MBA ’74
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Katherine P. Ward Feld, MBA ’82, JD ’83
Dan Friedberg, MBA ’87
Linda C. Giuliano, MBA ’02
Andrew W. Horrocks, MBA ’92
Geoffrey Lim, MBA ’00
Sudesh N. Mariappa ’82, MBA ’74
Amane Nakashima, MBA ’89
Adele C. Oliva, MBA ’93
Roy H. Park, Jr., MBA ’63
Marmeline M. Petion-Midy ’95, MBA ’00
Sudesh N. Mariappa ’82, MBA ’74
Amane Nakashima, MBA ’89
Alokh Oberoi ’86, MBA ’87
Adelie C. Oliva, MBA ’93
Robert T. Symington, MBA ’92
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Merrylane M. Petion-Midy ’95, MBA ’00
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Julien Ruggieri, MBA ’05
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Robert T. Symington, MBA ’92
Michael H. Train, MBA ’91
Dino Trevisani, MBA ’09
Shyam Venkat, MBA ’85
Mark L. Wilson ’79, MBA ’80

STUDENT REPRESENTATIVES

Robert Cantave, MBA ’19
Andrea Cohen, MBA ’19
Mustafa Fatakidaswala, MBA ’19
Tejaswi Jain, MBA ’19
Julie Labonte, MBA ’19
Caitlin Maguire, MBA ’19
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Lauren Palazzola, MBA ’19
Sara Schmitt, MBA ’19
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Jan H. Suwninski ’64, MBA ’65
Paul R. Tregurtha ’58
Karel C. Vinck, MBA ’71
Jeffrey J. Weaver ’86, MBA ’90
Sanford I. Weil ’55
Joseph T. Wilson, Jr., MBA ’86

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Kristina C. Bangs ’83, MBA ’89
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Feidhlim P. Boyle, MBA ’01
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Richard I. Caplow ’81, MBA ’86
Rob E. Claypoole Jr. ’94, MBA ’03
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John F. Dougherty III, MBA ’09
Eric N. Einhorn ’92, MBA ’12
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Paul C. Friedland, MBA ’71
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Tom J. Gormley, MBA ’12
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R. Douglas Henderson ’80, MBA ’88
Allison Satter Hili ’93, MBA ’14
Kathryn Kargman Holden, MBA ’15
Richmond Y. Holden, MBA ’15
Mary E. Howe ’76, MBA ’77
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Matthew E. Jones, MBA ’09
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Wade Layton, MBA ’89
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Frederic R. Miller, MBA ’78
Jimmy R. Noriega, MBA ’17
James David O’Hoppe, MBA ’04
J. Roger O’Neill, MBA ’61
Lynda Aaijpoel Riley, MBA ’85
John S. Roscoe ’85, MBA ’90
Anthony R. Rossabi, MBA ’05
James A. Rowan Jr. ’70, MBA ’72
Burton T. Sheaffer, MBA ’92
Joseph H. Shin, MBA ’13
John F. Sweeney, MBA ’93
Gregory S. Thomas ’94, MBA ’04
Kena E. Thompson, MBA ’93
Michael J. Thompson, MBA ’98
Peter J. Valenti III, MBA ’92
Dwight E. Vicks III ’84, MBA ’91
Michael S. Walsh, MBA ’75
Frederick A. Watkins, MBA ’65
Scott Weiss ’00, MBA ’05
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Mark L. Wilson ’79, MBA ’80, DLC Chair
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Amy J. George
James K. Macdonald
Silvio T. Piza

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Ken Atobe
Patricia M. Dowden
Patrick F. Fitzgerald
Robert C. Gates
Piyush Govil
Leslie A. Howard
Claude L. Keller
Kamal K. Mistry
Christopher S. Moeller
Angela Noble-Grange
Scott R. Ross
Julie T. Tsen
Devora Dianne Zack

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Marianne Diamond
Robert Scott Fauber
John A. Fekete
Deborah L. Garber
Tamara Beth Gordon
Julia Pomeranz Gosset
Gloria Li Guo
Sarah McDonald
Molly Janis Meyer
Maggie Wang Ralbovsky
Paul Thomas Snyder

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Kara M. Radcliffe

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Joanna Cheng-Ajlani
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Kathleen Rohrer

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Silver Choi
Cecilia Li He
Stephanie Hsi
Derek D. LaClair
Ryan Yan Lai
Dhruv Lilaramani

Dean Mark W. Nelson presents Professor Andrew Davis with the 2019 Half Century Award at Reunion.
### Johnson Alumni Club Leaders

#### DOMESTIC CLUBS

<table>
<thead>
<tr>
<th>State</th>
<th>City</th>
<th>Contact Person</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arizona</td>
<td></td>
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<tr>
<td></td>
<td>Arizona</td>
<td>President: Henry Hirvela, MBA '81</td>
<td></td>
</tr>
<tr>
<td>Arizona</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Atlanta</td>
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<td>President: Alejandro Figueiras '87, MS '88, MBA '89</td>
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<tr>
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<td>Contact: Dave Walden, MBA '10</td>
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<td>Board member: Boris Pavlovic, MBA '14, Board member: Janet Torres, MBA '12</td>
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<td>President: Brett Blumenthal '96, MBA '04</td>
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<td>President: Mimi Li, MBA '13</td>
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<td>Cincinnati</td>
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<td>President: Morgan Jones, MBA '15</td>
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<td>President: Heather Kientz, MBA '99</td>
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<td>President: Donna Spinella '78, MBA '86</td>
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<td>Contact: Devin Thorpe, MBA '93</td>
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<td>Contact: Catherine Caicedo, MBA '10</td>
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<td>President: Ankit Dhawan, MBA '16</td>
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<td>Wisconsin</td>
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#### INTERNATIONAL CLUBS

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<tr>
<th>Country</th>
<th>City</th>
<th>Contact Person</th>
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<tbody>
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<td>Alberta, Canada</td>
<td>Calgary</td>
<td>Co-President: Freddy Litwiniuk, MBA '17</td>
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<td>Co-President: Danielle Corsaro, MBA '17</td>
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<td>President: Luis Larrea, MBA '16</td>
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<td>President: Bruno Vivet, MBA '02</td>
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<td>President: Sandeep Bhamner, MBA '04</td>
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<td>President: Justin O’Keeffe, MBA '02</td>
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<td>President: Ludovico Denza, MBA '10</td>
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<td>President: Amane Nakashima, MBA '89</td>
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<td>Norway</td>
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<td>President: Oscar Corporancho, MBA '12</td>
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<td>Singapore</td>
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<td>President: Victoria Chen, MBA '10, Board member: Matthew Shear, MBA '10, Board member: Nadar Aljani, MBA '09, Board member: Joanna Cheng-Aljani '04, MBA '09</td>
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<td>South Korea</td>
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<td>President: Timothy Takacs, MBA '99</td>
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Benjamin P. Davis '88, associate dean, Alumni Affairs & Development
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For further information or to make a gift, please contact Benjamin P. Davis '88, associate dean, Alumni Affairs & Development at 607-254-7165.

Mark W. Nelson, Anne and Elmer Lindseth Dean
Samuel Curtis Johnson Graduate School of Management
Cornell University, Sage Hall, Ithaca, NY 14850-6201
Phone: 607-255-4425 or 800-847-2082, ext. 2
Fax: 607-255-2075
Website: www.johnson.cornell.edu

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