

# THE DIFFERENCE YOU MAKE

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ANNUAL REPORT 2018–2019



Johnson  
Cornell  
SC Johnson College of Business

## TIME, TALENT, AND TREASURE

This annual report affords me the chance to reflect on the school's accomplishments over the past year with pride and gratitude. I am struck by what we've been able to achieve together, and so grateful for the community that has built our legacy and continues to support our ongoing growth.

You are that community, and you are the reason for Johnson's success.

As we all know, the people who make up Johnson are bright, driven, and accomplished, but what's truly exceptional is their engagement and dedication. Members of the Johnson community have given so much of themselves to help realize our success, and their ongoing dedication is inspiring.

First, let's consider some major milestones. This year, we celebrated the 20th anniversaries of the Parker Center for Investment Research, Big Red Ventures, and the Office of Diversity and Inclusion — innovations that have transformed our community over the past two decades. We welcomed back old friends to commemorate the planting of the seeds that have since grown and blossomed and that will continue to enhance and define the Johnson experience for generations of students to come.

And, just this past year, there were many, many ways in which members of the Johnson community fostered Johnson's growth and development. Roberto Cañizares '71 and his wife Gail established the Gail and Roberto Cañizares Director for the Emerging Markets Institute as well as a professional scholarship. Rob also serves on our Advisory Council and the Emerging Markets Institute Board. Drew Pascarella, MBA '01, who graduated from Johnson and built a brilliant career in New York City as an investment banker, has returned to contribute his talents as the Rempe Wilson Distinguished Lecturer and now leads our residential MBA programs as associate dean. Hernan J.F. Saenz III, MBA / MILR '98, a partner at Bain; Scott D. Stewart, MBA '83, PhD '85, founder and leader of the Structured Investments Group at Fidelity Investments; and Irene Rosenfeld '75, MS '77, PhD '80, former chair and CEO of Mondelez International, are just a few of the many successful business leaders who shared their invaluable expertise with students within and beyond the classroom. It's remarkable that such influential and busy people give the precious gift of their time to our school.

Another theme this past year was bringing together members of our community in new and innovative ways. A transformative gift from Demir Sabanci, MBA '99, established The Sabanci Bridge, endowing classrooms at the Breazzano Family Center for Business Education in Ithaca and the Tata Innovation Center on the Cornell Tech campus in New York City and enabling technology and instructional support to link those classrooms. The Sabanci Bridge spans Ithaca and New York City, bringing students, faculty, and business leaders together in real time to share their experiences and insights. It's also an important symbol of the combination of our school's three physical locations — Sage Hall, the Breazzano



Center, and the Tata Innovation Center — that serve as Johnson's collective home.

Also in the vein of bringing people together, the Tata Innovation Center on Roosevelt Island now hosts numerous key Johnson programs: our Executive MBA / MS in Healthcare Leadership, the Executive MBA Metro NY, and, of course, the Cornell Tech MBA, as well as supporting half-semester intensives and weekend courses that bring our Ithaca-based students to study at the Cornell Tech campus. These significant developments help tie together different programs and student communities, allowing students in executive MBA and residential MBA programs to work together in ways they never could before.

In addition, Dean Kevin Hallock assumed leadership of the Cornell SC Johnson College of Business this year. I was honored to be on the search committee that selected Dean Hallock, and I'm thrilled that he has already exceeded our very high expectations, serving as a wonderful partner for Johnson and our sister schools. Dean Hallock has a background uniquely suited to this task. An eminent economist who started his career with a joint appointment in a business school, he subsequently joined Cornell's School of Industrial & Labor Relations and served four years as its dean. Thus, while Dean Hallock understands business schools and has succeeded at Cornell as a faculty member and as a dean, he was not previously affiliated with any of the three schools that constitute the College and so brings a fresh perspective. He is a remarkable blend of insider and outsider, and I'm excited to be working with him in his new capacity.

Finally, I hope you were among the many here to enjoy the glorious time we had at Reunion 2019. Not only did we have gorgeous weather that I'm sure you remember from your student days, but it was a record turnout, with more than 500 Johnson alumni, family, and friends in attendance, including 51 alumni from the class of '99, 71 from the class of '94, and 72 from the class of '14. It was great to reminisce and reconnect and occasionally offer a pop accounting quiz to some of the former students whom I've had the pleasure of teaching over my 30 years at Cornell.

In the new year, I've traveled to Asia and Mexico and interacted with our colleagues there, enhancing our work at the Cornell Tech campus and continuing to develop programs and partners for executive education. We're also continuing to build out lifelong learning opportunities for alumni — from career coaching and webinars to mentorship opportunities — through Cornell's new CUELinks.

The deanship of Johnson is a very special role, one that I feel honored and privileged to fulfill. Thank you very much for the many ways in which you support each other and support Johnson. I hope to see you at a regional club event or on campus soon.

A handwritten signature in black ink that reads "Mark W. Nelson". The signature is fluid and cursive, with a large, stylized "M" at the beginning.

Mark W. Nelson, PhD

Anne and Elmer Lindseth Dean



## Financial Review

For fiscal year 2019, Johnson continued to pursue a path of optimizing its investments in new programs. As a result, revenue at Johnson grew 5.1 percent in fiscal year 2019, primarily driven by increased enrollment as new degree programs became more established. Launched in fiscal year 2018, the two-year Executive MBA/MS in Healthcare Leadership, taught in partnership with Weill Cornell Medicine, continued its positive growth by adding a second class in fiscal year 2019. The MPS in Management – Accounting Specialization program grew from an inaugural class of 19 students in fiscal year 2018 to 26 students in fiscal year 2019. The new MPS in Management program launched with a class of 18 students. For fiscal year 2020, we have seen enrollment at the two MPS programs grow further (45 and 35 respectively). Additionally, the Cornell-Tsinghua Finance MBA program enrolled 104 students.

Endowment value was \$254.4 million as of June 30, 2019 (unaudited). Investment income of \$9.8 million was available in fiscal year 2019 to support faculty, research, financial aid, and programs.

New gifts confirmed as part of the Cornell SC Johnson College of Business Endowment Challenge totaled \$17.0 million for the college, of which \$10.4 million was for Johnson. This will generate \$917,500 in matching income annually in the next five

years, further enhancing the \$441,000 matching funds generated in the prior fiscal year.

Overall, new gifts and commitments to Johnson in FY19 totaled \$23.7 million. Of the \$19.4 million received in cash gifts this year (current cash gifts and pledge payments from 2019 and earlier years), \$3.6 million went to Johnson's annual fund, \$5.8 million supported other current use priorities, and the remaining \$10.8 million was added to our permanent endowment.

Johnson finished fiscal year 2019 with an operating margin deficit of \$7.9 million. The deficit was the result of previously anticipated lease payments for facilities including the Breazzano Family Center for Business Education in Ithaca and the Tata Innovation Center on Roosevelt Island, higher levels of financial aid to continue to attract top students to Johnson, and additional faculty and staff. Facilities and faculty and staff are expenses we are incurring now to support future growth in revenue. We expect that over the next two to three years, Johnson will return to break even. Revenue growth will be driven by increased enrollment in the two MPS programs (Management and Accounting), Cornell-Tsinghua Finance MBA, executive MBA programs (Metro, Americas, and Executive MBA/MS in Healthcare Leadership), and our growing endowments and annual gifts.

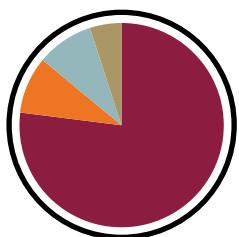
The investment by generous donors has been instrumental in Johnson's continued positive growth. Thank you.

## Admission Statistics for All Programs

	Two-year MBA in Ithaca Class of 2021 (first years)	One-year MBA Class of 2020	Johnson Cornell Tech MBA Class of 2020	Cornell Executive MBA Metro NYC Class of 2020	Cornell Executive MBA Class of 2021	Cornell- Tsinghua MBA/FMBA Class of 2021	Cornell Executive MBA/MS in Healthcare Leadership Class of 2021	Cornell MPS in Management Class of 2020	Cornell MPS in Management- Accounting Specialization Class of 2020
<b>Class size</b>	282	66	84	76	163	115	46	32	45
<b>Average age</b>	28	30	28	36	37	31	39	N/A	N/A
<b>Average years of work experience</b>	5	5.7	4.7	12	12	7.6	12	N/A	N/A
<b>Average GMAT score</b>	696	700	700	N/A	N/A	N/A	N/A	N/A	N/A
<b>Average GPA</b>	3.41	3.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Women students</b>	35%	22%	31%	34%	25%	44%	63%	14%	23%
<b>Minority students (other)</b>	37%	29%	25%	47%	46%	N/A	48%	N/A	N/A
<b>Underrepresented minorities*</b>	14%	7%	19%	21%	23%	N/A	26%	0	2
<b>International students</b>	32%	57%	44%	N/A	N/A	N/A	4%	24	28
<b>U.S. Military veterans</b>	7%	11%	2%	9%	15%	N/A	0%	N/A	N/A

\*African American, Native American, and Hispanic American

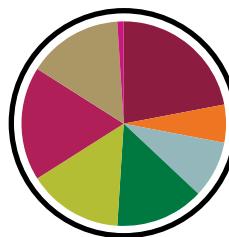
### 2018–2019 ACTUAL REVENUES



- Degree program tuition and fees: **76.7%**
- Gifts: **9.1%**
- Investment income: **9.0%**
- Other: **5.2%**

**Total Revenues: \$108.9 million**

### 2018–2019 ACTUAL EXPENDITURES



- Faculty: **22.4%**
- Staff and other wages: **6.4%**
- Benefits: **9.5%**
- General expense: **13.7%**
- University allocation: **15.1%**
- Shared SCJCB allocation: **17.8%**
- Financial aid: **14.6%**
- Transfers: **.5%**

**Total Expenditures: \$116.8 million**

# Leadership Giving

**Leadership giving levels in this list refer to cumulative giving to Johnson in fiscal year 2019 and do not reflect donors' giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson's annual report.**

The following honor rolls reflect gifts to Johnson received from July 1, 2018 through June 30, 2019.

\* Signifies members of Cornell's 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell's founding.

^ Deceased

# Signifies members of Cornell University Tower Club, which recognizes alumni who have made a gift in the amount of \$5,000 or more, and recent alumni who have made a gift in the amount of \$1,000 or more, to the university.

NOTE: Under the General Data Protection Regulation, alumni who live in the European Union and European Economic Area who have not given permission to list their names in Johnson's honor roll are omitted.

## \$100,000 or more

Andrew M. Boas '77 & Carol Boas \* #  
Matthew Thomas Born, MBA '97 \* #  
David J. Breazzano, MBA '80 \* #  
Janet L. Brownstone, MBA '81 &  
Andrew W. Verhalen '78, MEng '81, MBA '81 \* #  
Robero Cañizares '71, MBA '74 &  
Gail Anderson Cañizares \* #  
Albert Fried Jr. '52, MBA '53 \* #  
Charles Lawrence Jarvie '58, MBA '59 &  
Janet A. Jarvie '58 #  
Michael A. Jenkins MBA '93 & \* #  
Imogene Powers Johnson '52 ^ \*  
George D. Landew '52, MBA '57 \* #  
Xueyan Luo & Baomin Xu #  
Amane A. Nakashima, MBA '89 &  
Chizuru Nakashima \* #  
Roy H. Park Jr., MBA '63 & Tetlow Park \* #  
Jeffrey P. Parker '65, MEng '66, MBA '70 &  
Julie Watkins Parker \* #  
Carlos R. Quintanilla, MBA '80 &  
Clara Hache Quintanilla #  
Girish V. Reddy, MEng '78, MBA '80 &  
Rasika Reddy \* #  
Jaidev G. Reddy '11 \* #  
Timothy W. Reynolds, MBA '94 &  
Caroline M. Reynolds \* #  
Rene Lucien Robert '90, MBA '95 &  
Gina Louise Amanda Robert '93 \* #  
Demir Sabanci, MBA '99 & Aslihan Koruyan \* #  
Luis Carlos Sarmiento Jr., MBA '85 \* #  
Elizabeth J. Spokes '91 & Andrew Spokes \* #  
Peter A. Wright '75, MBA '76 \* #

## \$50,000 to \$99,999

Steven M. Bunson, MBA '84 &  
Joy F. Bunson '84 \* #  
Randall C. Chafetz, MBA '85 \* #  
Andrew W. Horrocks, MBA '92 &  
Amy W. Horrocks '88, MHA '92 \* #  
Robert A. Kahn, MBA '89 &  
Celine Bundy-Kahn #  
Alan M. Krause '52, MBA '53 \* #  
Christabel Shuk-Ying Lo, MBA '92 &  
Herbert Yan-Hei Yuen, MBA '92 \* #  
Andrew M. Paul '78 & Margaret Batchelor Paul \* #  
Marc L. Reisch '77, MBA '78 & Rosemary Reisch \* #  
Henry P. Renard '54, MBA '55 \* #  
Barry William Ridings, MBA '76 \* #  
Byron C. Roth, MBA '87 & Susan Fitton Roth \* #  
Mark L. Wilson '79, MBA '80 &  
Denise A. Rempe '80 \* #  
Ye Zhang, MBA '17 \* #  
Alex F. Zikakis, MBA '91 &  
Lany M. Zikakis, MBA '91 \* #

## \$25,000 to \$49,999

Hirschel B. Abelson '55, MBA '56 &  
Elaine S. Abelson '57 \* #  
Antonio M. Alvarez III, MBA '91 \* #  
John V. Balen '82, MBA '86 & Norma I. Balen \* #  
Rajeev Bhaman '86, MBA '88 \* #  
Jay R. Bloom '77, MBA '78 & Eileen Debra Bloom \* #  
Pierre Richard Breber, MBA '89 \* #  
Lauren J. Brisky, MBA '75 & Gary J. Posner ^ \* #  
Edward Templer Calkins, MBA '94 \* #  
David A. Craver, MBA '91 \* #  
Lewis M. Eisenberg, MBA '66 #  
Megan Epler-Wood #  
Beth Kane Feldman '89, MBA '17 \* #  
Dan Friedberg, MBA '87 \* #  
George D. Hano '51, MBA '52 & Diane C. Hano \* #  
Van Harassis, MBA '86 \* #

Thomas Maurice Jones Esq., MBA '71, JD '75 \* #  
Matthew William Leopold '01, MBA '06 &  
Natalie Rae Leopold '01 #  
Alyshia J. Mangalji '09 #  
Sudesh N. Mariappa '82, MBA '86 &  
Eiko Hirasayashi Mariappa \* #  
Susan L. Miller, MBA '79 &  
Byron E. Grote, MS '77, PhD '81 \* #  
Cathy Nelson & Mark W. Nelson \* #  
Peter Busch Orthwein '68, MBA '69 \* #  
Ray H. Potter Jr. '87, MBA '92 & Lotte J. Potter \* #  
William J. Restrepo '80, MBA '85 &  
Costanza Restrepo \* #  
Mason Sleeper, MBA '87, JD '88 #  
Robert W. Staley '57, MBA '59 \* #  
Warren R. Staley, MBA '67 \* #  
Scott D. Stewart, MBA '83, PhD '85 &  
Pamela M. Stewart \* #  
Robert Thomas Symington, MBA '92 \* #  
Richard Vague #  
Charles S. Wilke, MBA '67 \* #  
Mark L. Wurzel '73, MBA '74 & Ellen Wurzel \* #  
Jim Yip, MBA '17 #

**\$10,000 to \$24,999**

Olga Abrosimova, MBA '17 #  
John Edward Alexander '74, MBA '76 &  
Elaine Mead Alexander '77 \* #  
Hitesh Natwarlal Anadkat, MBA '84 &  
Meeta Anadkat \* #  
Michael E. Anderson '77 & Allison Anderson \* #  
Stephen B. Ashley '62, MBA '64 &  
Janice G. Ashley \* #  
Seth H. Bagshaw, MBA '87 #  
Harvey L. Benenson, MBA '01 &  
Sandra C. Benenson \* #  
Brett Moque Blumenthal '95, MBA '04 &  
David A. Wax, MBA '04 \* #  
Feidhlim P. Boyle, MBA '01 \* #  
Jeb E. Brooks, MBA '70 & Cherie Wendelenk \* #  
Kelly J. Brown '88, MBA '92 & Timothy Brown \* #  
Randolph B. Brown '84, MS '85, MBA '86 &  
Margaret A. Hutchinson Brown, MBA '86 \* #  
Walter W. Buckley Jr. '60, MBA '62 #  
Robert G. Carman '69, MBA '70 &  
Anita Grace Carman \* #  
Suk Y. Cha, MBA '84 \* #  
Choy-Mei Cheong, MBA '93 &  
Chuan-Poh Lim, MBA '93 #  
Andrew Chin '93, MBA '94 & Hwei-Chi Chen '93 \* #  
John Clark Jr. \* #  
Robert Martin Collins, MBA '05 &  
Shannon I. Collins, MBA '06 \* #  
Christopher T. Cramer, MBA '98 \* #  
Ann E. Darby, MBA '79 \* #  
Kenneth T. Derr '58, MBA '60 & Donna M. Derr '60 \* #  
James E. Doucette Jr., MBA '89 \* #  
Jennifer Huret Dulski '93, MBA '99 &  
Leonard E. Dulski, MBA '99 \* #  
James Bradley Edwards '96, MBA '03 \* #  
Kenneth M. Eneboe, MBA '17 \* #  
John A. Fekete, MBA '99 \* #  
Katherine P. Ward Feld Esq., MBA '82, JD '83 &  
Jeffrey Scott Feld Esq., JD '83 \* #  
Lee C. Garcia, MBA '69 \* #  
Daniel P. Garton, MBA '84 #  
Philip Allen Garton, MBA '05 \* #  
Susan Rehm Gatto '80, MBA '81 & Joseph Gatto \* #  
Kunal Ghosh, MBA '03 \* #  
Richard Kendall Gordon, MBA '74 &  
Susan M. Gordon \* #  
Daniel R. Hesse, MBA '77 \* #  
Terence M. Hogan, MBA '86 \* #  
Angela Hwang, MBA '94 #  
Maggie Chan Jones, MBA '09 \* #  
Tom F. Judson Jr., MBA '70 \* #  
Kraig Henry Kayser, MBA '84 \* #

- Jung Kim, MBA '86 & Yoona Choi \* #  
 Shauna R. King, MBA '81 &  
 Stephen M. King '79, MBA '81 \* #  
 Lester B. Knight III '80, MBA '81 &  
 Rebecca Walker Knight \* #  
 David H. Lesser '87, MBA '88 &  
 Danielle G. Lesser '88 \* #  
 Geffrey W.T. Lim, MBA '00 & Mei Yao Tan \* #  
 Matthew J. Malgari, MBA '07 #  
 Richard A. Marin '75, MBA '76 \* #  
 William G. Mennen III, MS '82 \* #  
 Allen J. Michel PhD '72 #  
 James F. Mrazek, MBA '64 & Ann A. Mrazek '65 \* #  
 Jeffrey Alan Nusbaum, MBA '97 &  
 Marnie Mars Nusbaum, MBA '97 \* #  
 David Pollak Jr. '69, MBA '70 &  
 Margo Williams Pollak '70 #  
 Anthony B. Riley, MBA '96 \* #  
 Anthony R. Roma, MBA '81 & Andrea E. Roma \* #  
 Stanislas Jean Rotman, MBA '99 \* #  
 Jean F. Rowley '54, MBA '56 &  
 Elizabeth E. Rowley \* #  
 Nelson Schaenen Jr. '50, MBA '51 &  
 Nancy S. Schaenen \* #  
 Robert D. Schultz '77, MBA '78 \* #  
 Valerie J. Shey, MBA '98 \* #  
 Arthur Snyder III, MBA '79, MEng '80 \* #  
 Mary E. Sullivan, MBA '94 &  
 Wim Vandenhoeck, MBA '94 \* #  
 Margaret Sung, MBA '90 \* #  
 Pamela Swieringa & Robert J. Swieringa \* #  
 Kena Evans Thompson '93, MBA '98 &  
 Michael J. Thompson, MBA '98 \* #  
 B. Jean Train, MBA '91 &  
 Michael H. Train, MBA '91 \* #  
 Shyam Venkat, MBA '85 & Julie Venkat \* #  
 Robert Russell Walker '72, MBA '73 &  
 Gail C. Walker \* #  
 Sue E. Wallace, MBA '74 \* #  
 Frederick A. Watkins, MBA '65 \* #  
 S.F. Weissenborn '49, MBA '50 &  
 Peggy Weissenborn \* #  
 Leslie A. Wheelock Esq., JD '84, MBA '84 \* #
- \$5,000 to \$9,999**
- James F. Ahern, MBA '91 \*  
 Randy Lee Allen '68 \* #  
 Martin V. Alonzo Jr., MBA '80 \* #  
 Ted P. Becker, MPA '77 \*  
 Benjamin Saul Benchimol, MBA '97 \*  
 Courtney H. Benenson '99, MBA '05 \* #  
 Thomas C. Bishop '73, MBA '74 \* #  
 I. MacAllister Booth '54, MBA '58 &  
 Frances Booth \* #  
 David M. Bowen, MBA '77 \*  
 Michael D. Breazzano, MBA '13 #  
 Christopher Warren Brown '94, MBA '04 \* #  
 Richard D. Bulman '56, MBA '57 &  
 Karen C. Bulman \* #  
 Colin W. Carty, MBA '13 \* #  
 Ana Gomez Chapman '93 \*  
 Sanjeev Chaurasia, MBA '01 \* #  
 Michael E. Chen, MBA '85  
 Natasha L. Chen, MBA '94 \*  
 Joseph Cherian, MS '92, PhD '93 & Emma Cherian \*  
 Jeffrey Han-kyoung Cho, MBA '09 \* #  
 Alan Robert Christensen, MBA '05 \* #  
 Roderick Gong-Wah Chu, MBA '71 \*  
 Richard A. Clark '69, MS '77, PhD '79 #  
 Robert E. Claypoole '58, MBA '61 \* #  
 Rob E. Claypoole '94, MBA '03 & Yeli Claypoole \*  
 G. Walton Cottrell '61, MBA '63 &  
 Jean Springer Cottrell '63 \* #  
 Morris Danon, MBA '66 \* #  
 Arup K. Datta, MBA '92 #  
 Sharon M. Dauk, MBA '89 \* #  
 Robert M. DeMichele, MBA '68 &  
 June C. DeMichele \* #
- Donald Foster Douglas, MBA '00 \*  
 Patricia M. Dowden, MBA '94 \*  
 Eric N. Einhorn '92, MBA '12 &  
 Cheryl F. Einhorn '92 \* #  
 F. Warren Ellish '77, MBA '78 & Pamela F. Ellish \* #  
 Christopher T. Emmet, MBA '67 \* #  
 Anne Evans Estabrook '65, MBA '66 \* #  
 Janine V. Evans, MBA '97 &  
 Michael Howard Evans MBA '97 \*  
 Douglas P. Fitzgerald '74, MBA '80 \* #  
 Edward Fraioli, MBA '70 \* #  
 Lawrence C. Frank, MS '67, MBA '68 \* #  
 Archil Gachechiladze, MBA '06 #  
 Greg G. Gatta '97, MBA '12 #  
 George G. Gellert Esq. '60, MBA '62, JD '63 &  
 Barbara R. Gellert \* #  
 Robert S. Gellert '63, MBA '65 &  
 Marilyn L. Gellert \* #  
 Hanna R. Hamburger, MBA '82 \*  
 Brian William Hanse, MBA '83 \*  
 Charles M. Harthan III, MBA '99 \* #  
 James N. Hauslein '81, MBA '84 \* #  
 Rosalie C. Hawley, MBA '87 &  
 Robert B. Hawley '83 \*  
 Mary Ellen Howe '76, MBA '77 \* #  
 Holly Isdale '86  
 Alexander G. Ivanov, MBA '00 \*  
 Vijay Marcos Kawauchi Ralhan, MBA '00 \*  
 J. David Kelsey, MBA '95 \*  
 Thomas W. Kemp '58, MBA '60 & Dorothy Kemp \* #  
 Brian Jung Kim, MBA '02 \*  
 Dennis Dong-Beum Koo, MBA '05 \* #  
 Adam R. Kramer, MBA '00 \* #  
 Jacqueline Whittier Kubicka, MBA '89 &  
 Bruce A. Kubicka \* #  
 John M. Kyles Jr., MBA '00 \*  
 John Paul Larkin II, MBA '98 &  
 Rebecca Shaghalian Larkin, MBA '98 \* #  
 Dean T. Lewallen, MBA '81 \*  
 Mai-jing Liao, MBA '07 \* #  
 Yang Liu, MBA '99 \*  
 Thomas S. Loane '67, MBA '68 &  
 Nancy K. Loane \* #  
 Anthony W. Lopez '57, MBA '58 \* #  
 John Case Lundquist, MBA '04  
 Charlie R. Lynch '90, MBA '95 &  
 Elizabeth Dunn Lynch '90, DVM '95 \* #  
 Herb Magid, MBA '79 \* #  
 Melissa M. Malhame, MBA '94  
 Eli Manchester Jr. '52 & Anne W. Manchester \* #  
 Richard H. Marks '67, MBA '68 & Carol Marks \* #  
 John C. Maxwell III, MBA '92 & Karen A. Maxwell \*  
 Frances Elizabeth McLean, MBA '99 \* #  
 Frederic Raymond Miller, MBA '78 &  
 Mary Ann K. Miller \* #  
 B. Charles Milner, MBA '73 & Mary C. Milner \*  
 Lorraine A. Mohan '76, MBA '78 &  
 James F. Murray \* #  
 Thomas H. Mulligan '73, MBA '77 \*  
 John C. Murphy '77, MBA '87 \* #  
 J. Roger O'Neil, MBA '61 & Joan O'Neil \* #  
 J. David Officer Esq., MBA '74, JD '75 &  
 Marcia J. Wade '74 \* #  
 Gunnar S Overstrom III, MBA '94 \*  
 William D. Pearce, MBA '92 &  
 Karen M. Pearce '85 \* #  
 Lee H. Perlman, MBA '82 \* #  
 Uttara Prasad, MBA '14 #  
 Paul J. Regan Jr. '62, MBA '65 \* #  
 Lynda Aalpoel Riley, MBA '85 & Darrell M. Riley \* #  
 Michael S. Rome, MBA '82 & Lisa A. Rome \*  
 John S. Roscoe '85, MBA '90 &  
 Carol F. Roscoe '85 \* #  
 Simon P. Ross, MBA '94  
 James A. Rowan Jr. '70, MBA '72 \* #  
 Greg A. Rubin '75, MBA '76 \* #  
 Lawrence W. Ruff, MBA '82 \* #  
 Diane L. Ruffo, MBA '93 &  
 Richard R. Ruffo, MBA '93 \*
- Thomas A. Russo Esq., JD '69, MBA '69 &  
 Marcy C. Russo \* #  
 Burton T. Sheaffer, MBA '92 \*  
 Joseph H. Shin, MBA '13 \* #  
 Paul W. Souza  
 John L. Spivack '58, MBA '60 \* #  
 Bruce D. Stirling, MBA '73 & Barbara Stirling \*  
 Marvin N. Strauss '63, MBA '65 &  
 Sheila Z. Strauss '64 #  
 Robert S. Strickland, MBA '71 \*  
 Bernard M. Sussman '76, MBA '77 &  
 Phyllis N. Sussman \* #  
 Jan H. Suwinski '63, MBA '65 & Susan Suwinski \* #  
 John F. Sweeney, MBA '93 \*  
 Greg S. Thomas '93, MBA '10 \* #  
 Marney Thomas, MS '68, PhD '73 & Joe Thomas \* #  
 Victoria Blair Trippie '15 \* #  
 Dorian Turk, MBA '84 #  
 Ricky Emil Turner III '08, MBA '13 #  
 Demetri P. Typadis, MBA '13 \* #  
 Dwight E. Vicks III '84, MBA '91 \* #  
 Jay Irwin Vlock '47, MBA '48 & Gail Brekke \* #  
 Jason P. Waxman '93, MEng '94, MBA '97 \* #  
 Thomas A. Wilkinson III '72, MBA '73 &  
 Mary Wilkinson \* #  
 Joseph T. Wilson Jr., MBA '86 \*  
 Kuantai Yeh '89, MEng '90, MBA '98 &  
 Fabiola M. Suwanto \* #  
 Yong Zhang, MBA '04 & Jian Shi \* #
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\* Signifies members of Cornell's 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell's founding.

# Signifies members of Cornell University Tower Club, which recognizes recent alumni who have made a gift in the amount of \$1,000 or more to the university.

## RESIDENTIAL TWO-YEAR MBA, ONE-YEAR MBA, & DUAL DEGREES

### \$1,000-\$2,499

Sara Schmitt #  
Parth Vedawala \* #  
Zoe Shoshana Zetlin-Fishbein \* #

### \$500-\$999

Caitlin Mackenzie Gillespie \*

### \$250-\$499

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Daniel Isaac Kaufman  
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Germán A. Santana Salazar	David Brook Fields			Tanay Khandelwal
Pranav Tripathi	Carol Han			Raga H. Kolli '14
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Philip Yung	Neda Khalaf			Courtney R. Levering
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# Class of 2020 Campaign Overview

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### \$1,000-\$2,499

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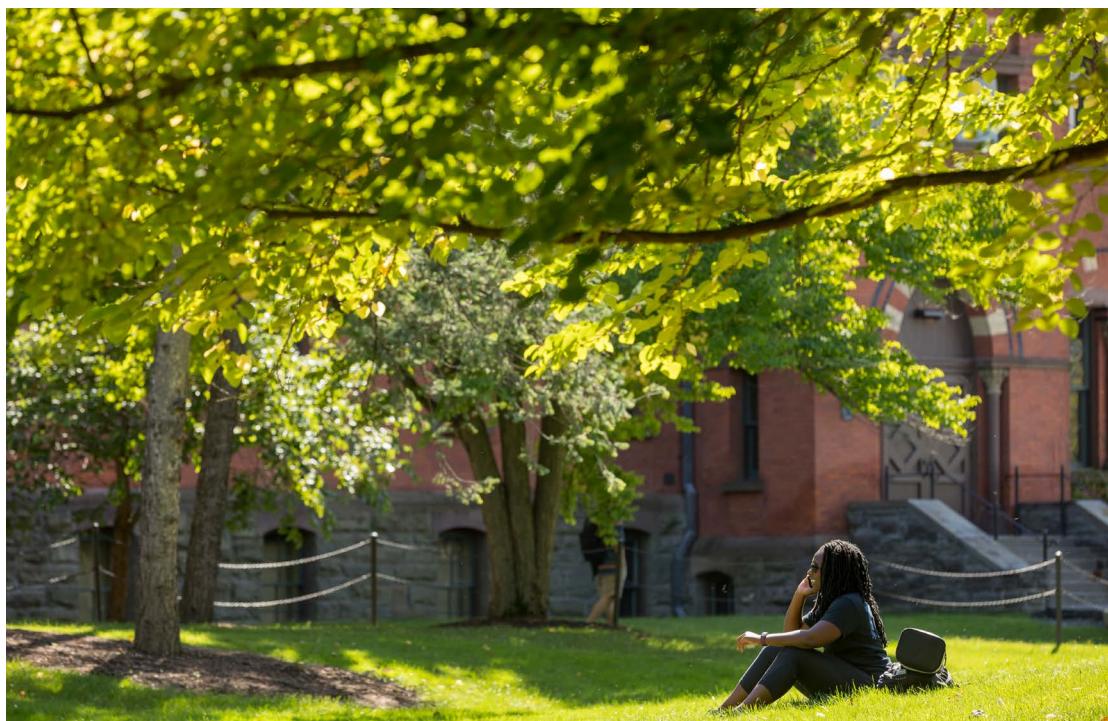
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Leadership giving levels in this list refer to cumulative giving to Johnson in fiscal year 2019 and do not reflect donors' giving levels to Cornell University overall. Gifts sent to other colleges, units, or divisions of the university are not reflected in Johnson's annual report.

The following honor rolls reflect gifts to Johnson received from July 1, 2018 through June 30, 2019.

\* Signifies members of Cornell's 1865 Society, which includes those who have made a gift, in any amount, for two or more consecutive fiscal years to any Cornell college or program. The 1865 Society celebrates and recognizes the tradition of loyal giving, and is named in honor of the year of Cornell's founding.

# Signifies members of Cornell University Tower Club, which recognizes alumni who have made a gift in the amount of \$5,000 or more, and recent alumni who have made a gift in the amount of \$1,000 or more, to the university.

^ Deceased

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Eino Keerd  
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James F. Mrazek \* #  
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Robert D. Strahota  
John C. Thurmond \*  
Philip D. Wheeler \*

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Jan H. Suwinski \* #  
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Judith F. Quagliaroli  
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Michael E. Strick \*  
John F. Ward \*  
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Eric H. Wilson \*  
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David W. Jacobs \*  
Nicholas L. Kass \*  
Richard H. Marks \*  
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David R. Ryan \*  
Richard F. Southby \*  
Warren R. Staley \* #  
Charles S. Wilke \* #  
Hans C. Wurster \*

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## CLASS OF 1949

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S.F. Weissenborn \* #

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Robert M. Temkin \*

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Stuart Warshauer \*

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William J. Leacacos \*  
Nick Oancea \*  
John Richard Voigt \* #  
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Joe D. Henninger \* #  
John Konwiser \* #  
Anthony W. Lopez \* #  
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George W. Rocklein \*  
Robert W. Staley \* #  
Robert L. Sterns \*  
Ronald K. White \*

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Kenneth T. Derr \* #  
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Franklin T. Russell \*

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Norman Turkish \*  
  
CLASS OF 1961

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C. Royce Hough III \*  
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J. Roger O'Neil \* #  
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James O. Timms Jr. \*  
Frederick C. Twichell \*  
Martel D. Wilson Jr. \*

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Richard A. Gatz Jr. ^ #  
George G. Gellert \* #  
Jerome F. Goldberg \* #  
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Thomas P. Riley \*  
Neil K. Robertson \*  
Benson J. Simon \*  
Kent A. Smith \*  
Jay O. Yedvab \* #

## CLASS OF 1963

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Ralph B. Tower Jr. \*  
Aubrey W. Vaughan III \*

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Neil L. Houghton \*  
Thomas S. Loane \* #  
William Naumes \*  
Lawrence M. Pohly \*  
Robert B. Ramage \*  
Peter A. Salinger \*  
John D. Snyder \*  
Richard R. Truitt \*  
Joel Zizmor

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Leonard M. Borer \*  
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John A. Buttler \*  
Thomas S. Charlton \*  
Paul H. Dude \*  
Lee C. Garcia \* #  
W. James Gieseke \*  
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Troy Y. Murray \*  
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John H. Spurr Jr. \*  
J. Robert Swidler \*  
Peggy Ulrich-Nims  
Robert P. Zampieri

J. Squire Junger \*  
Peter K. Maier \*  
David F. Martin  
William J. Meakem \*  
James J. Meyer \*  
Allen J. Michel #  
Michael D. Naumes \*  
Richard J. Quaranto \*  
Charles E. Rice \*  
David B. Richards \*  
James A. Rowan Jr. \* #  
J. Warren Salmon \*  
Alan V. Schwartz \*  
Barry W. Sheridan \*  
David A. Tracy \*  
Leslie C. Vinney \*  
Robert A. Warwick \*

Lucy Cowan Pitts \*  
Sid H. Credle \*  
Robert R. Dyson \* #  
Harold A. Eichell \*  
Richard K. Gordon \* #  
Gaffney W. Gunter \*  
Jean M. Harlow \*  
Jerry B. Harlow \*  
William W. Huling Jr. \*  
Adelina J. Lee \*  
Daniel T. McMurray \*  
Martin B. Napor \*  
Steven M. Newpol \*  
J. David Officer \* #  
Gary J. Pagliano \*  
Robert P. Palmquist \*  
Fred L. Rapaport \*  
Arthur B. Ray \*  
Ed J. Schechter \*  
Mark A. Schulte \*  
Sue E. Wallace \* #  
Mark L. Wurzel \* #

## CLASS OF 1971

Earle L. Bradford Jr. \*  
Roderick G. Chu \*  
Thomas M. Copanas \*  
William J. Doody \*  
Paul C. Friedland \*  
R. Randolph Hatch \*  
David H. Johnson \*  
Thomas Maurice Jones \* #  
Leo Konomis \*  
Glenn R. Kort \*  
James P. Lee \*  
Dennis E. Logue  
John D. MacPhail \*  
Jeffrey L. Marston  
Stewart A. Merkin \*  
Paul F. Sawicki \*  
Craig D. Schnuck \*  
H. James Sigsbee  
Robert S. Strickland \*

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Richard E. Bentley \*  
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Herbert L. Daitch \*  
Robert C. Enichen \*  
Don C. Jean \*  
Kwok-Sum P. Ko \*  
Yukio Kobayashi \*  
Joseph J. Lack \*  
William L. MacLachlan \*  
Nicholas O. Matt \*  
Donna L. Melkonian \*  
Sheldon J. Miller \*  
B. Charles Milner \*  
David M. Northern \*  
Robert C. Olney Jr. \*  
Richard G. Powers \*  
Richard J. Saccany \*  
Edward M. Schottland \*  
Bruce D. Stirling \*  
Robert R. Walker \* #  
Harry S. Wheller III \*  
Thomas A. Wilkinson III \* #

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Bernard T. Conroy \*  
Gerry V. Curciarello \*  
Louis R. D'Agrosa \*  
David H. Downes \*  
Stephen Duch \*  
Bruce W. Firkins \*  
William F. Gibson \*  
Edwin S. Hetherington \*  
Alden B. Kaplan \*  
Michael P. Lacalamita \*  
Michael D. Lawitts \*  
Daniel W. Lyons \*  
Kevin R. Malchoff \*  
Roger P. Miller \*  
Peter J. Morphis \*  
Steven M. Ostrer \*  
L. Lawrence Potomac  
Joanne M. Thompson \*  
Neal L. Ushman \*  
Michael S. Walsh \*  
Peter E. Zwanzig \*

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John E. Alexander \* #  
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C. Allan Beckwith \*  
Louise M. Belevich \*  
Alan H. Bolton \*  
Calvin W. Cheng \*  
Lisa Cheraskin \*  
Richard F. Couch \*  
Robert G. Falter  
Elissa L. Giaimo \* #  
Heidi A. Hansen \*  
Joel M. Helmrich \*  
Marcia K. Jackson \*  
Paul D. Joseph \*  
Antonio F. Keen  
Michael R. Lewis \*  
Richard A. Marin \* #  
Robert M. McConnell \*  
Sylvia Melikian \*  
Mary M. Muggleton \*  
Paul T. Murphy \*  
Suzanne L. Newman \*  
Barry W. Ridings \* #  
Greg A. Rubin \* #  
Susan J. Scanlon \*  
James E. Sorensen \*  
James D. Talbert \*  
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James R. Wilson \*  
Lauri B. Wishner \*  
Steven Wishner \*  
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John D. Boyd \*  
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Reinhard S. Eichinger \*  
Millard M. Eisler \*  
Jane A. Freeman  
George J. Gard \*  
Byron E. Grote \* #  
Barbara F. Hanna \*  
John R. Hawley \*  
Daniel R. Hesse \* #  
Frederick C. Hoge \*  
Mary Ellen Howe \* #  
David J. Hurwitz \*  
Kevin F. Kelly \*  
Thomas M. Kelsey \*  
David W. Koehler \*  
Simon Krieger \*  
Peter Kryworuczko \*  
Stuart J. Lerner \*  
Thomas R. Michelmore \*  
David J. Moffitt \*  
Thomas H. Mulligan \*  
Thomas L. Potter \*  
Henry A. Salmon \*  
Ilene G. Silverman \*  
Mark A. Stuckart \*  
Bernard M. Sussman \* #  
Richard F. Tushingham \*  
Igor C. Zakoworotny \*

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Jean-Claude L. Balcet  
William P. Becker \*  
Jay R. Bloom \* #  
James C. Cornell \*  
John E. Culbertson  
F. Warren Ellish \* #  
Josette Fernandez \*  
Ralph J. Fruchtmann \*  
Tama Greenberg \*  
Marcellus C. Kirchner \*  
Philip Y. Lu \*  
George F. McGovern \*  
Frederic R. Miller \* #  
Lorraine A. Mohan \* #  
Sylvia C. Moore  
Paul F. Murphy \*  
Kent S. Peterson  
Charles F. Plungis Jr. \*  
Marc L. Reisch \* #  
Eric P. Rosenson \*  
Robert D. Schultz \* #  
Caren S. Schwartz  
Ross W. Stefano \*  
Jeffrey B. True \*  
Suzanne S. Williamson \*  
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Mark B. Zweibel \*

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Howard O. Bernstein  
Thomas L. Bires \*  
Ernest R. Bourassa \*  
Scott J. Cameron \*  
Joan E. Cantor  
Richard A. Clark #  
John G. Cooney \*  
Ann E. Darby \* #

Craig T. Dunham \*  
Noel C. Edison  
Richard D. Faulkner Jr. \*  
John W. Germanow \*  
Lisa Goldstein-Novak \*  
Donald M. Halsted III \*  
Deanne W. Handron \*  
Linda E. Hunt \*  
Louise A. Hurlbut  
Theodore E. Lapres III \*  
James Y. Lee \*  
John T. Lemley \*  
Bernard S. MacCabe \*  
Herb Magid \* #  
Shaun P. Mathews \*  
James M. McGrath Jr. \*  
John H. Meek \*  
Susan L. Miller \* #  
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Arete M. Passas  
John M. Pontius Jr. \*  
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Kathleen Riley-Brown \*  
Harold M. Salters \*  
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Eric J. Sonquist \*  
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Joseph M. Tasse \*  
Brenda V. Thompson \*  
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Michael J. Troiano \*  
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S. John Whitehill \*  
Ned J. Winsor \*  
John C. Zoephel \*

### CLASS OF 1980

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Martin V. Alonso Jr. \* #  
Frank J. Bernieri \*  
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Marie Bufalino \*  
Surong Bulakul  
Lisa A. Emery-Fogel \*  
Richard Fisch \*  
Douglas P. Fitzgerald \* #  
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Jeffrey R. Margolis \*  
Alan P. Mark \*  
Paul L. Maroni \*  
Ann G. McCann \*  
John P. Ochs  
David H. Phares \*  
Carlos R. Quintanilla #  
Robin Rubinstein Ratliff  
Girish V. Reddy \* #  
Marie L. Romais \*  
Jeffrey C. Scheininger \*  
Chester F. Simon \*  
Rebecca A. Valleye \*  
Carrie B. Vill \*  
David C. Waring \* #  
Mark L. Wilson \* #

### CLASS OF 1981

Lynn V. Ambrosia \*  
Alan M. Anderson \*  
Jeff F. Berg \* #  
Wendy Blanchard \*  
Janet L. Brownstone \* #  
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Barry D. Citrin \*  
William E. Congdon \*  
Brian D. Dunn \*  
Michelle K. Garvey \*  
Susan R. Gatto \* #  
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Gary A. Kolp  
Timothy D. Kopf  
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Keith M. Lewis \*  
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David W. Mulligan  
Clifford A. Nancarrow \*  
Bruce T. Novick \*  
David L. Pepley \*  
Katherine R. Prussack \*  
William G. Reynolds \*  
Anthony R. Roma \* #  
Summer M. Smith \*  
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James A. Taylor \*  
Susan E. Ulinski \*  
Andrew W. Verhalen \* #  
Jon P. Vollmer \*  
Margaret J. Wren \*

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Eric H. Beringause \*  
Daniel R. Brown \*  
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Christine D. Duvivier \*  
John A. Elliott \*  
Katherine P. Ward Feld \* #  
Luke T. Garvey \*  
Deborah S. Gellman \* #  
Hanna R. Hamburger \*  
Robin R. Kahan \*  
Ann E. Killian \*  
Maura C. Meek \*  
Joseph M. Novak \*  
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David Olaksen \*  
Piper S. Orton  
Stephen W. Payne \*  
Lee H. Perlman \* #  
Michael S. Rome \*  
Lawrence W. Ruff \* #  
David C. Sacra \*  
Caryl M. Shaw  
Peter F. Sinisgalli \*  
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Meg L. Solera \*  
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Donald E. Williams Jr. \*  
Lisa Wollan \*  
Bruce C. Young \*

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Jane A. Borns \*  
Marsha K. Callahan \*  
Dominic E. Collier \*  
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Steven M. Goldstein \*  
Raymundo Gomez \*  
Jack V. Halpern  
Brian W. Hanse \*  
Walter F. Hlawitschka \*  
Susan B. Howitt \*  
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Jeff Kobylarz \*  
Robert M. Limyansky \*  
Scot A. Martin \*  
Susan P. McGowan \*  
Robert L. Mitchell \*  
John D. Nozell \*  
Mary H. Olson \*  
Susan H. Orenstein \*  
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Nicolette J. Peters  
James C. Rodgers \*  
Kevin C. Roman  
Fredric Ross \*  
Manuel Ruiz \*  
Paul W. Schmidt \*  
David N. Schwartz \*  
Shireen F. Sepahi \*  
Margaret M. Sherman \*  
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David R. Turissini \*  
Martha J. Turner \*  
Helen B. Wanderstock \*

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Hitesh N. Anadkat \* #  
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James M. Buran \*  
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H. Diane A. Caso \*  
Suk Y. Cha \* #  
Margaret C. Clark \*  
Jonathan I. Cohen  
Kevin P. Cuskley  
Edward P. Dailey  
Jeffrey N. Demers  
John C. Dirvin \*  
Cathy S. Dove  
James E. Dove  
John K. Dragoon \*  
Jeffrey D. Edelman \*  
Lila H. Erlandson  
Lisa K. Fernow \*  
Daniel P. Garton #  
Amy J. George \* #  
Andrew S. George \* #  
David M. Gittleman \*  
Susan A. Goodrich \*  
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David L. Hester \*  
Karen Jannetti Hester \*  
Kraig H. Kayser \* #  
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Martin F. Kurlich  
James K. Macdonald Jr. \*  
W.L. Maggin \*  
Cynthia P. Meyer

Gary J. Montesano \*  
William C. Moss  
Karen P. Nawn-Fahey \*  
Jamie O'Connor  
George J. Paganis \*  
Stephen C. Parsons \*  
Eric J. Perelman \*  
Steven S. Peters  
Roger R. Phillips Jr.  
Silvio T. Piza  
Bruce Steven Putterman \*  
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Bruce M. Rothenberg \*  
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David L. Scheiber  
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Roger W. Shafer \*  
W. Dan Shirkey  
Kazuyoshi Tachibana  
Dorian Turk #  
Mark A. Weatherly \*  
Earle L. Weaver \*  
Fredrick W. Weber \*  
Robert E. Weinberg  
Ira S. Weinman  
John M. Weir  
Leslie A. Wheelock \* #  
Barbara S. Wood \*  
Makoto Yamada  
John D. Yerger III \* #

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Nell Cady-Kruse \*  
Randall C. Chafetz \* #  
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Michael E. Chen  
Robert S. Conway \*  
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David C. Dalrymple \*  
Margaret L. Denton  
William H. Devin \*  
Joseph P. Devlin \*  
Margaret D. Dijkerman \*  
Margaret M. Forster \*  
David V. Fowler \*  
John R. Geresi \*  
Bruce E. Gordon \*  
Rick F. Johnston Jr. \*  
Duane B. Kennedy \*  
Gioia M. Kennett  
Michael D. Kent \*  
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Arthur F. Kostka \*  
Alan H. Krasner \*  
Arthur J. Kretchman \*  
Keith P. Lampron \*  
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Valerie S. Makin \*  
James McCrea \*  
Svend A. Mejdal \*  
Cort A. Morrison \*  
Mehmood S. Nathani \*  
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William J. Restrepo \* #  
Lynda A. Riley \* #  
Luis Carlos Sarmiento Jr. \* #  
Scott D. Stewart \* #  
Harvey S. Stober \*  
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Vilandria K. Turner \*  
Ramnik S. Uppal \*  
Shyam Venkat \* #  
Elizabeth R. White \*  
Glenn A. Woythaler \*  
Carl J. Yerkovich \*

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Robert C. Andolina \* #  
Sidney Askew  
John V. Balen \* #  
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Richard I. Caplow \*  
Queenie P. Collins \*  
Elizabeth J. Ford \*  
Glenn R. George \*  
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Sarah J. Hammann \*  
Van Harassis \* #  
John P. Hoenmans \*  
Terence M. Hogan \* #  
Wendell J. Huang \*  
M. Rebecca Jonestrask \*  
Jung Kim \* #  
Richard F. Luxemburg \*  
Michael O. Lynch \*  
Sudesh N. Mariappa \* #  
Miriam H. McCrea \*  
Alan C. Ong \*  
Nicholas D. Peirson  
Susan L. Peirson  
Eugenio F. Ramirez  
Donna P. Spinella \*  
Mary A. Stringer \*  
JoAnn M. Verderese \*  
Joseph T. Wilson Jr. \*

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Jeannette L. Allen \*  
Samuel G. Altman \*  
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Heather L. Davis \*  
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William S. Faulkner \*  
Christian C. Fisher \*  
Robert W. Francour  
Dan Friedberg  
Thomas P. Goodsite \*  
Andrew B. Hanson \*  
Rosalie C. Hawley \*  
Eric J. Hedman \*  
Richard P. Hegeman \*  
John G. Howley \*  
Carolyn S. Jackson \*  
Christine Jung-Doherty \*  
Paul J. Kaplan \*  
Steven B. Katzenelson \*  
Eric Krasnoo  
J. Porter Loomis \*  
Gerald P. Marcus \*  
Mary Jo Maydew \*  
John C. Murphy \* #  
Marina L. Ong \*  
Frank S. Owens \*  
Benjamin A. Pushner \*  
David T. Rees \*  
Byron C. Roth \* #  
Stephen V. Searl \*  
Beth-Ann N. Smith \*  
Brenda D. Sommers

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David M. Balderston \*  
Rajeev Bhaman \* #  
Michael D. Bruce \*  
Joseph B. Buonanno \*  
Gary N. Cachules \*  
Ruth H. Constantine \*  
Craig E. Courtney \*  
Heather L. Guild \*  
Bernie Haffey  
Elaine B. Haffey

Bernard L. Han \* #  
Robert S. Harrison \*  
Douglas E. Irons \*  
Rebecca F. Lai \*  
Keith B. Lajoie \*  
David H. Lesser \* #  
John W. LeVan \*  
Gordon N. McKee \*  
Beth E. Mindlin \*  
Matthew S. Morrison \*  
William B. Morton  
Christine S. Palmquist  
Mark A. Parsells \*  
Vince A. Pollard \*  
Paul J. Regan III  
David M. Rodgers  
Miriam E. Rogers  
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Mason Sleeper #  
Bruce G. Starcher \*  
Phil Stearns \*  
Dana I. Stone \*  
Charles M. Vestal

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Gary David Allhusen \*  
Matthew C. Bach \*  
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Kristina C. Bangs  
Glenn E. Barnett \*  
Margaret S. Barnette \*  
Deena A. Berton \* #  
Elizabeth S. Bolgiano  
Pierre R. Breber \* #  
Carolyn M. Campora \*  
Cheryl Zaug Casey  
Andrew G. Church  
William H. Dannenmaier \*  
Christine R. Darcas  
Francois X. Darcas  
Sharon M. Dauk \* #  
Timothy J. Dolan \* #  
James E. Doucette Jr. \* #  
Mark T. Evans  
Victor R. Fernandez \*  
Stephen A. Fontana \*  
Mark H. Goodale  
Kenneth J. Goodman \*  
John T. Gourville \*  
Gordon A. Greenfield  
Kevin P. Hannon \*  
Eileen T. Higgins \*  
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Bruce M. Horowitz \*  
Linda Parker Horowitz \*  
Bernhard John Huber III \*  
Dan J. Huehn \*  
Victoria G. Hunsicker Sanko  
George Edward Iadarola Jr. \*  
Peter C. Jacobs  
Robert A. Kahn #  
Craig E. Kasmin \*  
Christopher W. Keller \*  
Gillian M. King  
Jacqueline W. Kubicka \* #  
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Marie F. Layton \*  
Wade E. Layton \*  
Audrey L. Longfellow \*  
Rich A. MacNeille \*  
Gene C. Mage  
Amane A. Nakashima \* #  
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Stuart B. Shim \*  
Girard T. Smith Jr. \*  
David S. Sterling  
Gordon L. Suggs \*  
Michael R. Tobin \*  
James G. Tuman \*  
Christine Miller Whaley \*

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R. John Feely III \*  
Liz O. Feldman \*  
Timothy J. Foy \*  
Elizabeth A. Frederick Peldunas \*  
William A. Gellert \*  
David W. Hart \*  
Kelly M. Herrell \* #  
Bruce D. Jackson \*  
Howard L. Kaplan  
James F. Lau \*  
Ann O. MacDonald \*  
Gilles A. Marchand Jr.  
Lee W. Muir \*  
Michael S. O'Hara \*  
William M. Rigger \*  
John S. Roscoe \* #  
William B. Rusitzky \*  
Susan B. Russell \*  
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Jeffrey D. Snyder \*  
Daniel M. Sougstad \*  
Margaret Sung \* #  
Patrick W. Walker \*  
Chi-Kuo Yao \*

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James F. Ahern \*  
Antonio M. Alvarez III \* #  
Stephen P. Archer \*  
Mitchell W. Belitz \*  
Richard V. Boyan \*  
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J.W. Clements \*  
David A. Craver \* #  
David L. Deputy \*  
Robert A. Donoho \*  
Athena Dratelis \*  
Jack M. Falkon \*  
Gordon J. Goetzmann \*  
Susan K. Holmes \*  
Mary Ellen Horcher \*  
Robert W. Iida \*  
Susan W. Kantor \*  
Theodore R. Kantor \*  
Takanori Kikuchi \*  
Edmund Y. Lian  
William G. McLane II \*  
Todd A. Nagel \*  
Rick C. Nerod \*  
Stephen D. Offsey \*  
Masahiko Oshima  
Lydia R. Owen \*  
Douglas D. Paul \*  
Ken Richards  
Susan S. Rigger \*  
Brian G. Sadler \*  
John C. Sammis \*  
Christopher G. Scales  
Susan M. Scales  
Stephen R. Silver \*  
Jonathan P. Spira \*  
John D. Stobo Jr. \*  
B. Jean Train \* #  
Michael H. Train \* #  
Dwight E. Vicks III \* #  
Thanathip Vidhayasirun  
Takashi Yaekura \*  
Alex F. Zikakis \* #  
Lany M. Zikakis \* #

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Mark A. Adam  
Margaret A. Bonaccio \*  
Mark G. Brennan \*  
Thomas S. Brown Jr.  
Timothy B. Brown \*  
Michi C. Calcagno \*  
Joseph Cherian \*  
Arup K. Datta #  
Keith D. Drummond  
Kurt W. Eichhorn  
Mark W. Finn \*  
Fernando J. Garcia \*  
David S. Gilleland \*  
Mohit Gupta \*  
Andrew W. Horrocks \* #  
Karen S. Johnson \*  
Christabel S. Lo \* #  
Hamir P. Malia \*  
James E. Martel \*  
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Hetty E.S. Nerod \*  
Eric J. Olson \*  
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Ray H. Potter Jr. \* #  
James F. Refalo  
Stephen Rogozinski \*  
David J. Ruggieri \*  
Anup K. Sagar  
John A. Schwallie  
Burton T. Sheaffer \*  
Rodney L. Sunada-Wong \*  
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David M. Tingue \*  
Herbert Y. Yuen \* #  
William J. Yohana \*

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Philip A. Baily \*  
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Dorothy B. Brill \*  
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Jeffrey M. Carowitz \*  
Mark J. Censopranzo \*  
Choy-Mei Cheong #  
James W. Eisenhaure \*  
Holly A. Fullam \*  
Gregory J. Galvin \*  
Sachin Gupta \*  
James L. Hay \*  
John D. Hepplette \*  
Brian D. Holden \*  
Michael C. Jaeger  
Michael A. Jenkins \* #  
Gary A. Johnson \*  
William G. Joyce \*  
Krista Blanche Kaplan \*  
Steven H. Kohn \*  
Aaron L. Leatherwood \*  
Shu-Hsien S. Lee \*  
Chuan-Poh Lim #  
Pingchen Lo  
Christine L. Mahoney \*  
Christopher C. Martel \*  
Michelle R. Monigal \*  
Matthew J. Nelson  
A. Bradley Nixon \*  
Michael A. Papile \*  
Elizabeth J. Rice \*  
James D. Rippetto Jr. \*  
Alysa R. Rose \*  
Diane L. Ruffo \*  
Richard R. Ruffo \*  
Amaury J. Rzad \*

Michael E. Sadowski  
Joseph W. Sande \*  
Peter Souliotis \*  
John F. Sweeney \*  
Christopher D.N. Thomas \*  
Paul A. Villa \*  
Richard C. Wei \*

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Bruno D. Boetger \*  
Louisa M. Boettius  
Sheri B. Bronstein  
Todd A. Browne \*  
Brian G. Byala  
Edward T. Calkins \* #  
Scott T. Carpenter \*  
Gautam Chandra \*  
Natasha L. Chen \*  
Sian-Teer Chen  
Wei C. Cheng \*  
Andrew Chin \* #  
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The Cayuga Society honors friends and alumni who have made us aware that they have established planned gifts for Cornell or have provided for Cornell in their wills. Founded in 1993, the Cayuga Society has no minimum gift level. Membership is lifetime and complimentary. Cayuga Society members listed below are Johnson alumni who have included Cornell as a beneficiary of their gifts and have given us permission to list their names. We are also pleased to share the names of Johnson's generous non-alumni friends who have designated Johnson as a beneficiary of planned gifts.

*Please note: If you'd like your gift to benefit Johnson, please specify in your will, estate plan or appropriate beneficiary form that you would like to direct your support to the Samuel Curtis Johnson Graduate School of Management at Cornell University.*

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